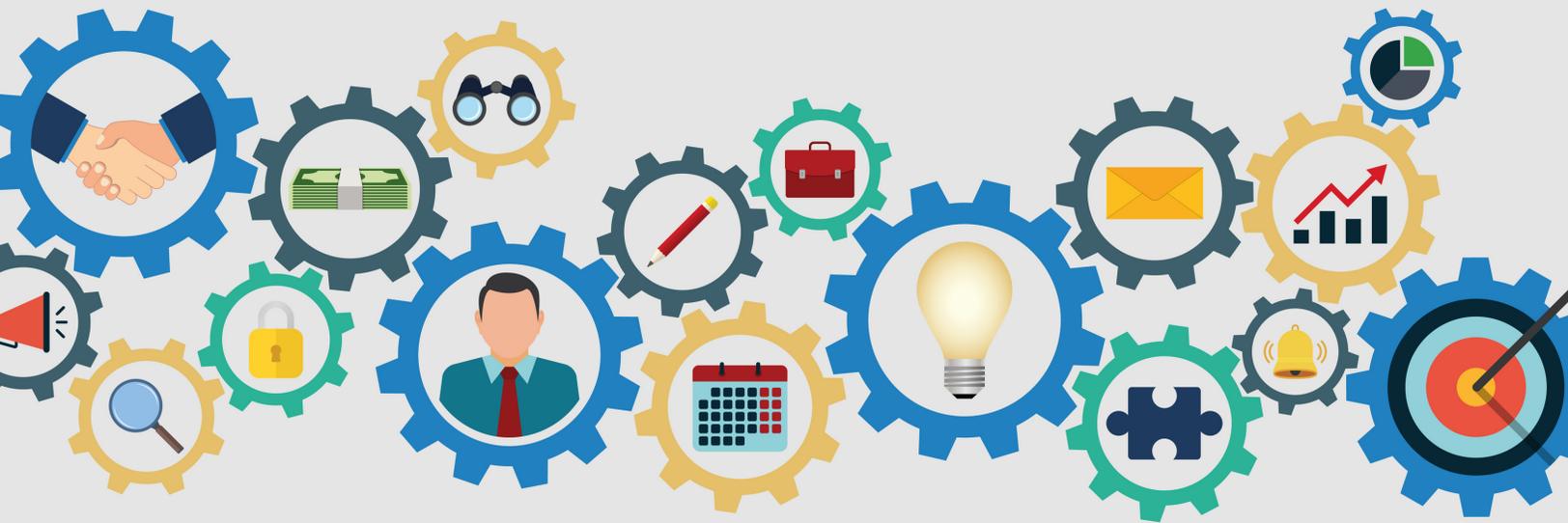


THE MASSACHUSETTS ASSISTED LIVING ASSOCIATION

BUSINESS PARTNERS DIRECTORY 2021



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Thank You!

Thank you to all of our Business Partners!

You are an integral part of Mass-ALA's membership and your contribution to the assisted living industry is unparalleled.

Are You Interested In Membership?

If you are interested in becoming a Mass-ALA Business Partner, or are interested in another level of membership, please contact Martha Chamberlin, Manager of Membership, MChamberlin@mass-ala.org or 781.622.5999 x110.



ASSISTED LIVING IN MASSACHUSETTS

Assisted living emphasizes aging with dignity and choice, while offering a high-quality lifestyle in a supportive, non-clinical environment. Residents transitioning from living independently often choose assisted living for a variety of reasons. Many residents receive support with certain activities of daily living (ADLs), such as bathing, dressing, grooming, or mobility. More than 25% of residents live in special memory care living quarters that support the management of Alzheimer's Disease and related dementias. Regardless of need or ability, every resident can benefit from the community atmosphere that sets assisted living apart from many other housing options. With loneliness and social isolation being a concern regarding older adults, assisted living supports residents in staying active, acquiring new hobbies, developing new social connections, and enjoying inclusivity in the community.

Aging presents challenges that evolve over time, but assisted living is rooted in the value that older adults, regardless of age or impairment level, should never be defined by their medical needs. Assisted living promotes wellness through supporting residents with daily hygiene, managing medications, eating healthy and regularly, maintaining a consistent sleep schedule, nurturing social connections, and staying physically active. Upon entering an assisted living community, an individualized assessment takes place and a service plan is developed for each resident, which may be revised over time for each individual, as needs change.



ABOUT MASS-ALA

Who is MASS-ALA?

The Massachusetts Assisted Living Association (Mass-ALA) is a not-for-profit association, dedicated to professionally operated assisted living residences in Massachusetts that provide housing and services for individuals with varied needs and income levels.

Mission Statement

To lead the assisted living industry in its service of seniors through advocacy, education, operational support, and enhanced growth opportunities.

About Us

Mass-ALA serves as the voice of assisted living in Massachusetts, providing information and education, and advocating on behalf of our members and the seniors they serve. Mass-ALA promotes a model of care which treats all residents with dignity, provides privacy and encourages independence and freedom of choice.



Message from the President & CEO

Dear Colleagues,

Mass-ALA is proud to partner with 76 local, national, and international businesses that provide crucial services, products, and solutions to assisted living residences in Massachusetts. The Association is excited to present the second edition of the Mass-ALA Business Partners Directory. The purpose of this guide is to introduce you to these valued members of our association and the services they offer. By choosing to become a Mass-ALA Business Partner, these businesses show that they are dedicated to the assisted living industry. By maintaining active membership, Business Partners receive important industry news and demonstrate their support of assisted living.

We understand that part of what it means to work in assisted living is that you are busy and always on-the-go. This guide is designed to be a go-to resource that contains quick facts and information that you may need to keep your community running smoothly and efficiently for your residents. Pipe burst? Tree through the roof? Need cleaning or food supplies, fitness or rehabilitation experts? Want to build an addition? Seeking new ways to keep residents engaged, healthy, and happy? We have Mass-ALA business partners who can assist you with all of these services and so much more. Please take a few minutes to review this directory and learn what our business partners can do for you. The guide is organized in alphabetical order, by company name. You can also search for a Mass-ALA Business Partner by name, business profession or location on our website. Remember to keep it handy; you just never know when you are going to need their services. We are all partners; working together to provide dignity, choice, and an enhanced quality of life to assisted living residents.

Best Regards,

Brian Doherty, CAE
President & CEO, Mass-ALA



Mass-ALA Board Members

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Thank You Board Members!



BUSINESS PARTNERS

This guide includes all Mass-ALA Business Partners that offer a variety of professional services to assisted living residences.

We know that running and managing a residence is a hard job! Luckily, residences aren't in it alone. Mass-ALA's Business Partners Directory is your source for finding a vendor that fits your service needs. By making a commitment to Mass-ALA, Business Partners are showing that they are interested in working in the assisted living industry.

Mass-ALA Business Partner professions are as follow:

Accountants	Insurance
Advertising/Publications	Legal Services
Architects	Market Research
Computer Software	Medical-Health Care
Construction Management	Pest Control
Consultants	Pharmacies
Contractors	PPE Supplies
Cosmetology	Property Management
Dining and Environmental Services	Referral and Placement Agency
Emergency Call Systems	Rehabilitation Services
Entertainment	Restoration
Financial Services	Senior Move Managers
Fitness	Technology
Food Services	Telecommunications
Furniture	Voice/Data/Video/Security
Health Care Services	Wandering Profession
Home Health Care/Nursing Services	
Hospice	



2Sisters Senior Living Advisors

Alyson Powers

alyson@2sisters-sla.com

PHONE 617-701-7007 FAX 888-755-5001

288 Grove Street, #386

Braintree, Massachusetts 02184

www.2sisters-sla.com

2Sisters Senior Living Advisors is a resource to families and seniors navigating through the growing maze of choices in Independent Living, Assisted Living, Memory Care Communities, Home Care and Skilled Nursing Facilities. We provide this as a free service and work closely with clients to determine a personalized plan that suits their care, financial, and location preferences. 2Sisters is compensated by providers when clients choose services based on our recommendation.





Acton Pharmacy

Saad Dinno

ACTONpharmacy@yahoo.com

PHONE 978-263-3901 FAX 978-263-2305

563 Massachusetts Ave.

Acton, Massachusetts 01720

www.ACTONpharmacy.com

Acton Pharmacy is a local community pharmacy that is committed to providing the highest quality of care for each customer. Owned by brothers and pharmacists Saad and Raied Dinno, Acton Pharmacy offers prescriptions, compounded medications and other specialty items such as medical supplies, homeopathic remedies, and a full line of vitamins and vaccines.

Our pharmacists – some of whom have worked at the pharmacy for decades – are passionate about providing individualized care, including one-on-one counseling for prescriptions and health issues, and care coordination to ensure that prescriptions are authorized and expedited. We listen to and care about our patients' concerns and tailor all of our compounded medications to the needs of each individual. We also work very closely with physicians and other health care providers to determine the best possible therapy for our patients.





Air Duct Services and Restoration

Jack Evans

jack@airductservices.com

PHONE 800-974-2622 FAX 781-356-8493

100 Messina Drive, Suite U

Braintree, Massachusetts 02184

www.airductservices.com

We provide HVAC duct cleaning, kitchen exhaust cleaning, dryer vent cleaning, fire/smoke damper inspection, cleaning and repair, fire/water restoration, mold remediation. Your one-stop shop for all your HVAC and restoration needs.

We provide 24/7 Emergency Water/Flood & Fire cleanup & restoration; HVAC duct cleaning; Kitchen Grease Exhaust/Laundry Exhaust Cleaning; Fire/Smoke Damper Inspection, Cleaning & Repair; 3rd Party Duct Video Inspections & Infrared Camera Thermal Imaging

Air Duct Services
& Restoration





Alliance of MA YMCAs

Peter Doliber
peter.doliber@maymca.com

PHONE 988-237-2633

6 Beacon Street, Suite 312
Boston, Massachusetts, 02108
www.maymca.com

Representing YMCAs in MA with over 900 service locations with evidenced based chronic disease prevention and maintenance as well as falls prevention, movement, exercise, and wellness programs both at our locations and remotely.



FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY



American Safety Programs and Training Inc.

Albert Peterson
apeterson@aspandtrinc.com
PHONE 988-237-2633
150 Atlantic Avenue
Providence, Rhode Island 02907
www.asptems.com

American Safety Programs & Training Inc. was incorporated in April 2006 with the sole purpose of Teaching Others to Save Lives. We dedicate ourselves on being the most knowledgeable, efficient and professional teaching facility offering classes, courses and programs in the Emergency Medical Services and Healthcare Industry. We are the largest training facility for EMT programs in the state of Rhode Island. We also are the largest Community Training Center for the American Heart Association in New England. We certify over 5000 students a month. We currently have over 50 Training Sites under our CTC. They include most RI based Hospitals, Private Institutions, Fire Departments and Health Care Facilities and many private businesses. We currently offer the National Registered EMT-Basic, EMT-Cardiac and the National Registered EMT-Paramedic program. We currently have over 600 Instructors that are affiliated with our CTC that teach a variety of courses. We offer only the highest quality education for EMTs in the state.



**American Safety
Programs And Training Inc.**

WWW.MASS-ALA.ORG



Andrews Pharmacy

Michael Levy

michael@andrewspharmacy.com

PHONE 781-235-1001 FAX 781-239-0655

324 Weston Road

Wellesley, Massachusetts 02482

www.andrewspharmacy.com

Andrews is a full service, family-owned and operated pharmacy that has been servicing the community for over fifty years.

We have computerized patient profiles and accept all major insurance plans. Our specialty is providing medication compliance packaging to Assisted Living facilities and individuals with medication management needs. In addition to the prescription services, we offer a complete line of health, beauty aids, medical supplies, toys, gift items, greeting cards and sundries.

Visit our “Toy Stop” on our lower level where we carry a wide variety of toys, games, and art supplies for children of all ages.



ANDREWS PHARMACY
Specialists In Assisted Living



AvanteUSA

Joe Barnes

jbarnes@avanteusa.com

PHONE 978-478-7430

8 E Industrial Drive, Suite 1
Salem, New Hampshire 03079
www.avanteusa.com

AvanteUSA is a uniquely qualified Accounts Receivable Management firm equipped with work flow solutions that guarantee a results-driven relationship from the start. AvanteUSA can help your business make a well-informed decision when it comes to choosing the best fit for your organizations Accounts Receivable Management partner. While AvanteUSA's solutions are results driven, they also emphasize the importance of integrity, honesty, and privacy. From the first day AvanteUSA opened its doors in Houston, Tx, we put an emphasis on respect and service values that create meaningful synergies throughout our organization. AvanteUSA will help you establish long-term goals and objectives necessary to promote success. With our extensive custom-reporting capabilities, we provide you with necessary data to help better understand our progress towards these long-term goals and objectives. Our staff is trained in an environment that promotes ethics and professionalism, leading them toward the success we strive for in a relationship. The collective effort of our people, combined with unrivaled technology at their fingertips, have proven to deliver a track record of maintaining long-term mutually profitable relationships with our clients.

AVANTEUSA



Baby Boomer Movers

Frederick Brewer
fred@babyboommover.com

PHONE 617-645-1776

220 Edenfield Avenue
Watertown, Massachusetts 02472
www.babyboommover.com

At BBM, we understand how stressful moving can be. A senior move can be especially difficult both physically and emotionally, and often presents a sense of loss and uncertainty in taking that next step in life. Our goal is to ease the stress of your move, and ensure that the process is as smooth and comfortable as possible for all involved.



Baby Boomer Movers



Barrett & Singal P.C.

Sean Ryan

sryan@barrettsingal.com

PHONE 617-598-6700 FAX 617-722-0276

One Beacon Street Suite 1320

Boston, Massachusetts 02108

www.barrettsingal.com

Real-world experience for real-world challenges. We're Barrett & Singal, a firm clients trust for strategic and legal counsel in health law and litigation. We combine deep industry knowledge, dynamic thinking, and a collaborative approach to help clients achieve their most important objectives.

Since 1989, Barrett & Singal has built a reputation as trusted advisors to a substantial list of clients ranging from individuals to Fortune 500 companies. We take a highly practical approach to legal service, one that leverages our attorneys' deep and diverse experience. We have health law attorneys who have worked in the medical field and criminal defense attorneys who have been prosecutors. This hands-on experience makes for a deeper understanding of the challenges clients face and illuminates a broader range of responses to multi-dimensional issues.





BAYADA Home Health Care

Jill Labdon

jlabdon@bayada.com

PHONE 508-830-6990 FAX 774-283-7012

20 North Park Avenue

Plymouth, Massachusetts 02360

www.Bayada.com

BAYADA was founded on the principle that health care gets better when clients get better care at home—the place they most want to be. From the nurse, therapist, or aide in the home, to thousands of committed employees supporting their work, delivering that care is our highest priority and greatest joy.

The BAYADA Way, our company philosophy, is at the heart of everything we do, and the ever-present guiding force in our daily work—in spirit and in action. The mission, vision, beliefs, and core values it expresses define our culture and embody the essence of what we stand for, believe in, and value.





BELFOR Property Restoration

Doug Van Heest
doug.vanheest@us.belfor.com
PHONE 508-485-9780 FAX 508-485-9783
138 Bartlett Street
Marlborough, Massachusetts 01752
www.belfor.com

When disaster damages a property, it can be an overwhelming task to quickly get all the players in place. One phone call, day or night, puts the North American leader in property restoration into action to stabilize and assess your damage, work with the insurance company, and provide every restoration service needed.

PEACE OF MIND IS ONE CALL AWAY



**Water, Fire, Storm,
Mold Damage**



**COVID-19
Deep Clean and
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BELFOR has never stopped providing essential property restoration services. As we face this ongoing public health crisis together, BELFOR wants to reassure you that we are continuing to offer emergency recovery services for fire, water, storm, and mold damage, as well as providing critical construction services when needed.



BELFOR has the right solutions for COVID-19 cleaning and protection. To provide you with peace of mind, BELFOR COVID-19 services combine effective deep cleaning protocols and prolonged anti-microbial surface protection, using our groundbreaking BIOPROTECT™ system. Call for more information.

One Call Does It All. 24/7 800.856.3333

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Blue Rock International

Jessica Straw
jstraw@bluerockinternational.com

PHONE 303-956-4740

1798 Massachusetts Ave. Suite 2
Cambridge, Massachusetts 02140
www.bluerockinternational.com

Blue Rock International LLC provides PPE and systematic solutions so that you can run your business safely and efficiently. We are dedicated to helping businesses comply with the tough environment derived from the COVID-19 pandemic. We have a worldwide network of high-quality medical suppliers and manufacturers, with a special emphasis in North America, from where we source most of our products. Our catalog includes, but is not limited to: COVID-19 tests, gloves, gowns, hand sanitizers, masks, ozone disinfectants, wipes, etc.

Blue Rock International



Bostonclean

Steve Serino

sserino@hitbrew.com

PHONE 781-424-0918

23 Draper Street

Woburn, Massachusetts 01801

www.bostonbeancoffee.com

Bostonclean is a division of Bostonbean Coffee Company who services over 3000 office clients in Greater Boston and Southern NH with coffee and breakroom service. Specializing in providing to the workplace Bostonbean recently created a new division of our company called Bostonclean. As our clients prepared to reopen their office space they turned to Bostonbean to make certain breakrooms were sanitized and our equipment was safe to use. As Bostonbean helped our clients create a safe a comfortable work environment for their employees we expanded our offerings to include PPE , Nanoseptic Self Cleaning Film, antimicrobial/antiviral copper film and air purification systems. Bostonclean is now leading the charge to help employers welcome their employees back to the workplace.





Bouvier Pharmacy & Home Medical Solutions

Brian Bouvier

brian@bouvierpharmacy.com

PHONE 508-485-0432 FAX 508-485-8777

515 Lincoln Street

Marlborough, Massachusetts 01752

www.bouvierpharmacy.com

With a reputation built on service since 1900, Bouvier Pharmacy & Home Medical Solutions, through our innovative Facility Services Program, assists facilities and their residents providing one stop for all their pharmacy packaging and medical equipment needs. From our full respiratory offering to diabetic shoes, chairs, beds and walkers, our knowledgeable and professional team can help.





Burgess Pest Management

David J. Flynn
davidf@burgesspest.com
PHONE 800-698-2847
177 South Main Street
West Bridgewater, Massachusetts 02379
www.burgesspest.com



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Care Dimensions

Lyn Skarmeas

[lskarmeas@caredimensions.org](mailto:lskarmeas@ caredimensions.org)

PHONE 888-287-1255 FAX 978-774-4389

75 Sylvan Street Suite B-102

Danvers, Massachusetts 01923

www.CareDimensions.org

Care Dimensions, founded in 1978, provides hospice and palliative care to adults throughout all stages of advanced illness and offers support for their families and caregivers. Recognized nationally for innovation and quality, Care Dimensions is dedicated to helping patients and families through this difficult and challenging time, so that patients can live each day as fully and comfortably as possible. Care Dimensions offers open access allowing for the continuation of certain medical treatments that provide improved symptom management and quality of life (IV antibiotics, TPN, palliative radiation and chemotherapy, etc), specialized clinical programs for patients with advanced dementia, cardiac and respiratory diseases, and services tailored to the needs of adults with developmental disabilities, veterans, and members of the Jewish faith and LGBTQ community. We provide care for patients wherever they call “home”—private residences, assisted living and skilled nursing facilities, hospitals, group homes and veteran’s facilities. Patients who need acute symptom management can be admitted to one of our inpatient hospice facilities—the 20-bed Kaplan Family Hospice House in Danvers and our 18-bed Care Dimensions Hospice House on the Waltham/Lincoln line opening in early 2018. Care Dimensions is a non-profit organization and is the largest provider of hospice care in Massachusetts, serving more than 90 communities in Eastern Massachusetts.





CAREtenders

Michael Guarnieri
michaelguarnieri@caretenders.com
PHONE 508-366 7031 FAX 508-366 7174
287 Turnpike Rd, Suite 285
Westborough, Massachusetts 01581
www.caretenders.com

We care for people, and people are far more than their medical conditions.

We are about Person Centered care. That means knowing the people we serve, understanding their needs, and tailoring healthcare to ensure the best journey possible.

Our Purpose — It's all about helping people.

Our Mission — We provide exceptional care and unparalleled service to patients and families who have placed their trust in us.

Our Vision — We will improve the quality of life in the United States by transforming the delivery of healthcare services.

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CCI, LLC CERRETTO, Carangelo Commercial Interior Design

Donata Cerretto Gianonne
donata@ccillcdesign.com

PHONE 860-388-6623 FAX 860-388-9237

102 Main Street
Old Saybrook, Connecticut 06475
www.ccillcdesign.com

CCI is an interior design firm specializing in healthcare environments and commercial interiors. Founded in 1986, CCI has been involved with hundreds of healthcare and commercial projects throughout New England and across the country. In addition to our planning and design services, CCI is a major distributor of furnishings and products specifically designed for healthcare and commercial environments. CCI has been recognized in numerous industry publications for design excellence. CCI is devoted to the idea of individualizing the process of design. Our clients needs, philosophies, programs and marketing objectives are an integral ingredient in developing the design concept. CCI believes design of enduring quality is achieved through experience, talent, inspiration and access to industry resources. As a design and furnishing resource, CCI is committed to offering state of the art products, innovative design solutions and services of the highest quality.





C.E. Floyd Company, Inc.

Jessica Harris

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PHONE 781-325-0118 FAX 781-271-9044

135 South Road

Bedford, Massachusetts 01730

www.cefloyd.com

C.E. Floyd has been building and renovating senior living communities for over 29 years. We have completed work at more than 53 communities encompassing more than 4,546 residences, 782 private beds and over 6.41 million square feet. Owners choose C.E. Floyd Company when they want a non-adversarial contractor who knows how to listen. We are more than builders.

Pre-construction and Construction Management Services for both renovations and new construction projects in the New England region. Considered a leader in senior housing construction, we are an Open Shop contractor with a staff portfolio of over 47 communities, 4,150 residences, 782 private health center beds and over 5.78 million square feet of space.



C.E. Floyd Company, Inc.

general contractor / construction manager



CliftonLarsonAllen LLP

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CLA is a professional services firm delivering integrated wealth advisory, outsourcing, and public accounting capabilities to help enhance our clients' enterprise value and assist them in growing and managing their related personal assets—all the way from startup to succession and beyond. Our professionals are immersed in the industries they serve and have specialized knowledge of their operating and regulatory environments. With nearly 4,000 people, 90 U.S. locations, and a global affiliation, we bring a wide array of solutions to help clients in all markets, foreign and domestic. For more information visit CLAconnect.com. Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor.





Cohn & Dussi, LLC

Lewis Cohn

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Boston, Massachusetts 02111

www.cohnanddussi.com

Cohn & Dussi LLC is a full-service litigation law firm providing effective and cost-efficient legal representation on a wide range of legal areas. For more than 20 years, we've been committed to a team approach to address and resolve each client's needs.

Our firm engages with various partners nationally to offer full-service solutions for our clients no matter where they do business. Over 25 years, we have built a national legal collaborative that allows us to maintain our valued, one-on-one client relationships while at the same time engaging with the best legal minds throughout the country.

In addition, our team continues to learn and grow through active involvement with the Equipment Leasing and Finance Association, the Commercial Law League of America, the highly exclusive Lease Enforcement Attorney Network, the Trial Lawyers Association of America, and many more local and national industry and law groups.





Constellation Hospice

Robert Jelley

rjelley@nathealthcare.com

PHONE 978-904-3059 FAX 978-319-4019

180 Low Street

Newburyport, Massachusetts 01950

www.constellationhs.com

Constellation Health Services is dedicated to delivering the best possible health care services to people at all points of life. We are governed by the most rigorous standards of professional ethics and committed to maintaining a fulfilling and balanced work experience for all employees.

From our beginning, almost 25 years ago, we have evolved into a dynamic, diversified company with over 500 staff members providing services to people of all ages. We currently serve communities in New York, Connecticut, Massachusetts, New Hampshire and Maine.

While the scope of services provided by Constellation Health Services is wide, our team approach ensures that each and every person, and organization we work with benefits from our combined knowledge and clinical experience.





Cutler Associates, Inc.

Garth Johnson

gjohnson@cutlerdb.com

PHONE 508-757-7500 FAX 508-799-2068

43 Harvard Street

Worcester, Massachusetts 01609

www.cutlerdb.com

Cutler is a value-added facility solutions provider offering planning, architecture and construction services throughout the east coast, from offices in Massachusetts, Pennsylvania and Florida. We've been working for senior living clients for over 45 years, completing more than 65 projects and over 4500 beds across the care continuum. Our highly experienced project teams have an in-depth understanding of the challenges, opportunities, and trends associated with these communities. 40+ years. 60+ projects. 4,000+ beds. We plan, we build and we assist with financing acquisition. This is why Cutler Associates is recognized as a leader in the senior living market. Talk to us, learn from us, and let us help make your next project a success. "We're Passionate About Client Success!"



Cutler
Associates
Since 1972

Worcester, MA
508.757.7500
CutlerDB.com
gjohnson@cutlerdb.com

*Integrated
Construction Solutions
for Senior Living*



Cutting Edge Promotional Products

Leslie Dabush

cuttingedgema@yahoo.com

PHONE 781-344-1596 FAX 781-344-1597

99 Woodpecker Road

Stoughton, Massachusetts 02072

www.cuttingedgepromotionalproducts.com

Cutting Edge Promotional Products is a promotional product distributor and proud member of the Advertising Specialty Institute. Promotional products, also known as ad specialties, make up a nearly \$17 billion dollar industry and are used by virtually every business in America. Why? Items like mugs, pens and t-shirts are memorable and provide a better cost per impression for advertisers than almost every major marketing effort like TV, magazines and the Internet. We are able to supply your company with every possible promotional product from over 3000 suppliers. With so many ad specialties available there is a huge opportunity for professionals like you to boost ROI and leave a lasting impression with your customers. Our mission is to help you create long-lasting relationships with your clients through the power of promotional products.





Design to Finish General Contracting, Inc.

Lisa Graham

lgraham@designtofinish.com

PHONE 860-749-2660 FAX 860-749-2661

5 Anngina Drive, Unit B
Enfield, Connecticut 06082
www.designtofinish.com

Design to Finish was conceived from the get go to develop and successfully manage commercial and privately funded construction projects. We have succeeded and have built a reputation for quality, innovativeness, integrity and excellence in execution.

Our passion goes beyond construction. Our corporate culture and family atmosphere drives us to serve the communities in which we live and work. Design to Finish General Contracting, Inc. works hard to support organizations and meet the needs of others.





Dovetail Support Services

Erin DiCarlo

erin@dovetailsupportservices.com

PHONE 617-227-1600 *1 FAX 617-227-1600

P.O. Box 167

Wilmington, Massachusetts 01887

www.dovetailsupportservices.com

Over the years, Dovetail Support Services has built relationships with the area's top Realtors and downsizing professionals. We've found that the process of engaging each service individually can be very overwhelming. Dovetail is here to streamline the process for our clients, reduce the stress involved, and ensure a smooth transition to their new home.

Our clients have repeatedly faced challenges when it came to preparing to sell their home and transitioning to their new space. Whether you're thinking about moving and need help finding the right option, or you've found your future home and need support with your transition, we are here to help! We will listen to you, get to know your unique needs and make specific recommendations based on your situation.





Eisenstein Flaherty and Associates

Patrick Flaherty, Principal

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15 Richards Road, Suite 1

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www.eisensteinflaherty.com

We are experts in senior living with a proven track record of success in establishing positive culture, management, operations and relationship building.

Our niche is exclusively working with senior living communities and skilled nursing facilities operating in the Commonwealth of Massachusetts.

We partner with Assisted Living communities and Skilled Nursing Facilities by spending time to get to know the organization's staff, residents and families at an operational level. We deliver recommendations empowering all levels of staff to implement positive change. Our services improve culture, resident or patient satisfaction and financial performance through active engagement and building relationships.



EISENSTEIN FLAHERTY
SENIOR LIVING CONSULTANTS



Erland Construction Inc.

Eric P. Greene

egreene@erland.com

PHONE 781-272-9440 FAX 781-272-0601

71 Third St.

Burlington, Massachusetts 01803

www.erland.com

Erland was founded in 1977 as the open shop arm of a major construction firm to serve the needs of an office development client in Burlington, Massachusetts. Over the years, our expertise has grown to many major market sectors including academic, multifamily residential, senior living, life sciences, and hotel/hospitality.

Our expertise in conceptual estimating goes back to our roots as a design/build contractor, and we have continued to hone those skills. As a Construction Manager, our clients have come to rely on the accuracy of our budgets and our ability to envision full project scope.

Erland Construction, Inc. is committed to total client satisfaction. Our corporate philosophy supports our mission to do whatever it takes to foster a strong working relationship with every client and a positive outcome on every project. We believe that the optimal way to deliver the best work product with the best value is to award all subcontracts based on the merit of each proposal and, because we are an open shop contractor, we can do just that.

ERLAND.



ESL Distributing, LLC

Eric LaRoche

eric@esldistributing.com

PHONE 603-435-7521 FAX 603-435-7527

16 Main Street

Pittsfield, New Hampshire 03263

www.esldistributing.com

ESL Distributing LLC provides wireless Emergency call, Traditional Nurse Call, wandering resident security and surveillance systems to Senior Living communities Throughout New England. We take pride in providing reliable cost effective solutions to our customers. With over 50 years of combined experience, we are ready to assist our customers with a solution that fits their needs.

ESL Distributing LLC

WWW.MASS-ALA.ORG



Fallon Health/ Summit ElderCare

Steven Boyce

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PHONE 508-368-9718 FAX 508-373-7704

10 Chestnut Street

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The Home Care Alliance of Massachusetts is a non-profit trade association of home care agencies that promotes home care as an integral part of the health care delivery system. Founded in 1969, our mission is to “unite people and organizations to advance community health through care and services in the home.”





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Jesse McKellar is a graduate of the Berklee College of Music from Boston, MA. He has spent a lifetime honing his craft beginning at a young age as a pianist in church. Jesse is a full time singer, pianist, and guitarist who performs all manner of music to enhance your wedding, corporate event, or private party. Outside of music, Jesse loves photography, woodworking, and spending time with his beautiful wife, 3 dogs, 2 horses, and 1 cat. Jesse is available to travel throughout New England. He and his family are centrally located in Massachusetts. Please email or call with any questions.





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Joseph Fish

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Krokidas & Bluestein leverages its extensive industry knowledge to give our broad base of senior living and health and human services clients an edge in regulatory matters and complex transactions. As one of the region's premier health law practices, we play a central role in strengthening the base of providers in the area, forging longstanding relationships with clients, advising them from start-up through growth and repositioning, and in the development of innovative programs and services. Our practice covers all areas of health care and human services, nonprofit, administrative and corporate law. In addition to our senior care focus (assisted living residences, senior living communities, long-term care facilities, hospices, home health and adult day health providers), we represent the full spectrum of health care providers including academic medical centers, specialty hospitals, community health centers, community-based human service organizations, behavioral health providers and physician practices, helping to forge important relationships and partnerships among the various provider types. We represent our clients in all manner of transactions (e.g. mergers, acquisitions, affiliations, and contracts), and advise on the ever-changing regulatory landscape. Our health care litigation team addresses survey, certification and compliance matters at all levels of the administrative and judicial process. The firm also provides comprehensive representation on corporate and governance, litigation, non-profit tax, finance, real estate, and labor and employment matters. Attorneys in those areas are experienced in working with health and human service providers.



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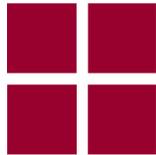
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Chair of Long Term Care Defense Group

Scott specializes in defending the interests of skilled nursing and assisted living providers in professional liability litigation and employment and regulatory actions. Scott also handles landlord/tenant cases for Assisted Living Residences. He has established a record of success at trial, obtaining defense verdicts in several long term care and senior housing professional liability cases, and his team is adept at effectuating efficient results for landlords in evictions and tenant disputes. As former Vice President and General Counsel of Harborside Healthcare, a national provider of skilled nursing services, Vice President and Assistant General Counsel of The Berkshire Group, and Staff Counsel to The Fafard Companies, Scott brings a keen sense of economic efficiency to his practice. Scott believes that providing excellent legal representation involves a clear understanding of the facts and law in each case combined with straight forward advice about how to economically achieve the client's goals.



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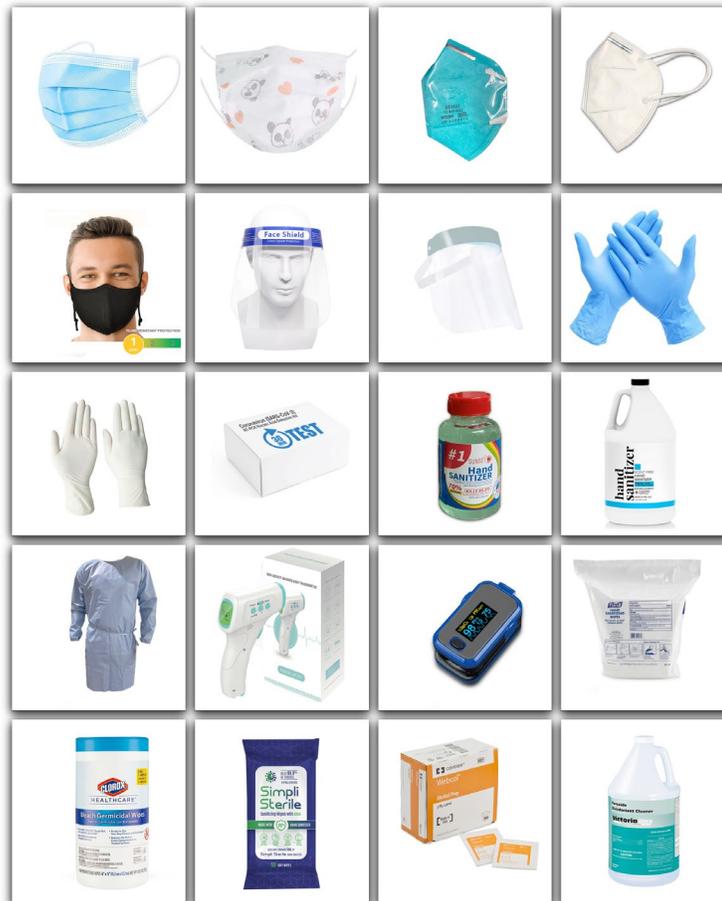
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Resident Salon Services

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www.ressalon.com

Resident Salon Services provides on-site salon services to retirement communities, assisted living facilities, long term care centers, and nursing homes. Services include salon and spa set-up, management, and staffing, as well as special events for residents, staff, and prospective residents.

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RX2Live

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Securitas is a knowledge leader in the security industry. As the needs of our customers are ever-changing, we have evolved into delivering traditional security via modern and convenient technology adapting to the new normal post COVID-19. Senior living communities face particular and ongoing challenges with regards to our current global environment, both in times of crisis and in times of relative calm.

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Senior Living Advocates

Brian Pillo

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PHONE 800-752-3265

P.O. Box 363

Marblehead, Massachusetts 01945

www.seniorlivingadvocates.com

Senior Living Advocates is an independent organization providing advocacy, support, expert advice, and assistance in navigating a complicated healthcare system for seniors and their families. Our personalized approach is most needed when seniors are facing chronic healthcare issues that require sensitive coordination of services, follow-up, and ongoing monitoring. Our interdisciplinary team provides a gamut of services from nurse case management, Alzheimer's and Dementia consultation, home safety and medication assessment, consultation and placement services, crisis management, support at medical appointments, personal care services, transitional support from a hospitalization, to ongoing monitoring and appropriateness of an individualized care plan. Senior Living Advocates additionally offers inservice education services for healthcare organizations who seek to meet the training requirements of state regulations.





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Pierce Haley
phaley@serlinhaley.com

PHONE 617-778-1200

51 Franklin Street
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www.serlinhaley.com

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South Coast Improvement Company

Gareth O'Neill

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www.southcoastimprovement.com

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Edward Dann

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PHONE 978-535-6700 FAX 978-535-6701

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Peabody, Massachusetts 01960

www.congresscompanies.com

The Congress Companies is a Construction Management Company specializing in the Senior Living and Healthcare market sectors throughout New England, New York, and New Jersey. Congress provides a full spectrum of construction services including Construction Management, Pre-Construction strategy, Design/Build Turnkey, Real Estate Development, and Building Commissioning.



THE CONGRESS COMPANIES



The Moody Street Group

John Breedlove

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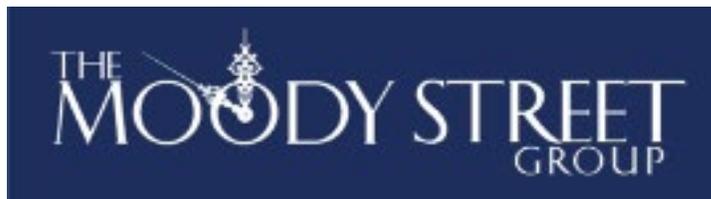
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Town of Needham Council on Aging

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PHONE 781-455-7555 ext. 208
300 Hillside Avenue
Needham, Massachusetts 02494
www.needhamma.gov

As a town department the Needham Council on Aging is charged with serving Needham's 60 plus population and their families, by addressing diverse aspects of aging service interests, concerns and needs. The functions of the department are not confined by walls. We fulfill our mission as a true community partner by delivering programs and services in a variety of places, and wherever it is needed throughout the town. The Council on Aging also offers a variety of programs and services five days a week at the nationally accredited the Center At The Heights.

NEEDHAM

MASSACHUSETTS



Traditions Home Health Services, LLC

Ann Breitner

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1 New Boston Drive, Suite 7

Canton, Massachusetts 02021

www.traditionshhs.com

Traditions Home Health Services is the premier home care company serving the greater Boston area, Eastern Massachusetts and Cape Cod that focuses on your loved one's joy and bringing meaning and purpose to their life. We bring personalized, compassionate and safe care to seniors of all backgrounds in the comfort of their own homes, assisted living facilities and nursing homes. We offer several unique specialized programs.

Our Alzheimer's and Dementia Care programs offer individualized care for those for whom staying in their home is a priority. From brain flexing to physical activity to in-home massage, we make sure their bodies, minds and feelings are cared for.

Hospice Care: Our specially trained caregivers offer compassion and sensitivity to families dealing with end of life needs. We have extensive experience with pain and medication management, providing comfort and help to families as well as the patient.

We consistently go above and beyond for all of your family and your loved one. Our personalized concierge services bring your community—your life—to you.





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What started 20+ years ago with 3 people in one room is now an agency group 3 companies strong, all working together to help our clients think success. Our three companies include Triad Advertising, 5HD, our digital agency, and Red Ball Promotions—our clients' source for anything and everything you can brand. One call to Triad's account service team, and you'll have the resources of all 3 companies at your service to grow your brand. It's that simple. You'll never find a harder working, more caring group. We're in this together. Your success is our success.

At Triad, we've spent the past 20 years discovering what motivates patients, residents, guests, and students. Really, what motivates us all – since we're all patients, residents, guests, and students throughout our lives. Sure, we know media. We set brands apart. But most of all, we know people.

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Vantage Healthcare

Jamie Elliott

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Canton, Massachusetts 02021

Vantage Healthcare is your full-service medical practice bringing the doctor's office to you. We have doctors, physician assistants, and nurse practitioners on staff. You'll be treated in the comfort of your own residence, assisted living or memory care facility for any problems, conditions, and/or injuries for which you would normally go to a primary-care physician. We also offer an online patient portal to keep patients and healthcare proxy up to date on medications, conditions, and upcoming appointments. We will manage the medical care for homebound individuals with chronic conditions such as Diabetes, Parkinson's, Alzheimer's, Strokes, & COPD. We can also provide medical care for minor emergencies, such as, flu, cough & colds, nausea, sprains, and falls.





VoiceFriend

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VoiceFriend is the leading provider of automated notifications and voice technology to senior living communities. Communities using VoiceFriend have increased resident and family attendance at activities, staff productivity and prospect attendance at events. VoiceFriend's Amazon Alexa skills enable residents to become further engaged in the community, while improving their health and wellness.

For regional or corporate executives, VoiceFriend now offers multi-site messaging capabilities. This feature enables executives to send alerts, notifications and reminders to one or more communities from a corporate dashboard. It allows corporate personnel to control content of vital messages to families and it's great for sending corporate instructions or uplifting and thankful notes to staff at various communities.

"VoiceFriend positively impacted Herrick House in many ways. Attendance at activities increased, resident satisfaction improved, and staff are more productive. Looking back, I can't believe we did not implement VoiceFriend sooner. Even at a high touch community, residents and families appreciate the automated telephone reminders they receive." -Nancy Moore, Executive Director at Herrick House and Board Officer, Mass-ALA

"VoiceFriend has been an essential tool during the pandemic. Thank you so much for such an innovative design". -Eric Borgeson, CTO, SALMON Health and Retirement

VoiceFriend

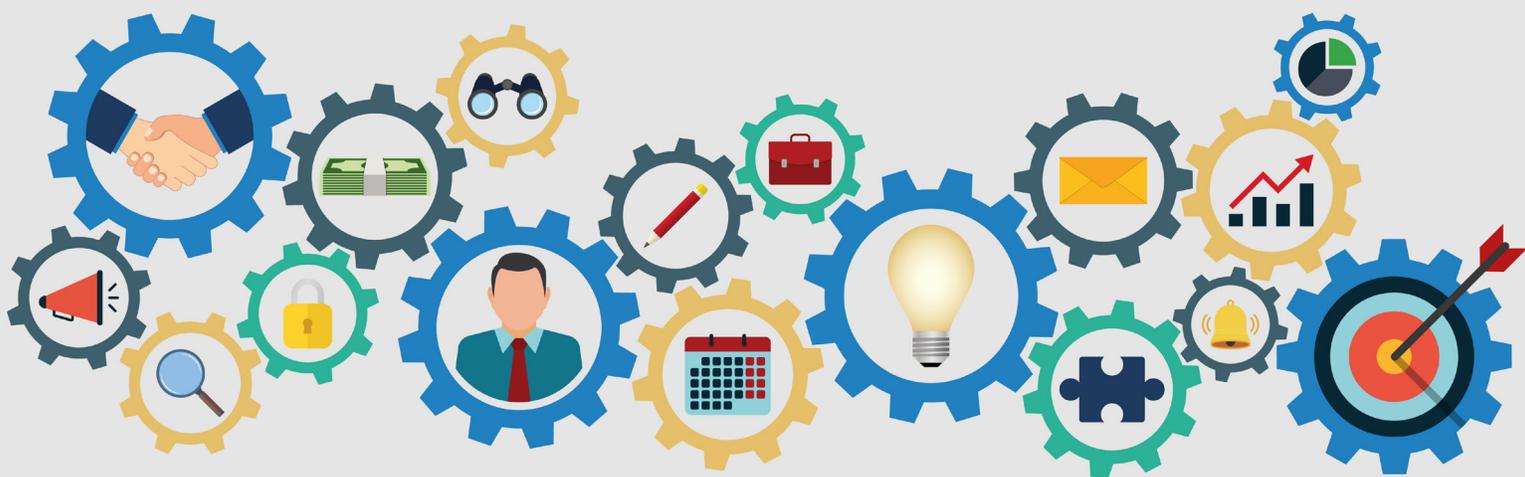


WellAware Care

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WellAware Care's mission is to enable elders and infirmed to choose where and how they live, with the highest quality of life, as safely and affordably as possible. The technology systems from WellAware Care, which utilize simple devices and sensors, are designed to supplement conventional caregiving. The systems are contactless and non-invasive wherever possible, thereby enhancing the environmental safety for residents, as well as caregivers. WellAware Care has addressed one of the biggest potential hazards for elders and infirmed, the possibility of falling, with our unique non-invasive fall detection system. The SleepSound sensor system detects when a resident leaves their bed, lighting the pathways to the bathroom, and sending an alert when the person does not return to bed in a timely manner. This sensor system is coupled with a state of the art imaging system that allows the caregiver to see in real time where the resident is and to insure that they are safe or in need of further assistance. The sleep sound system also measures vital signs and is capable of evaluating the quality of sleep. Other capabilities that will be added to the WellAware Care system include smart medicine dispensers that send an alert in the event of missed medication, as well as incontinence sensors, glucose monitors, and remote stove shutoffs. The easy to use dashboard tablet serves as a communication portal for the resident and the caregivers, establishing a rapid link to a doctor, pharmacist, caregivers, as well as family and friends. Our systems are designed to be portable, and they can be moved to any location where broadband internet exists. In addition to the features described, additional capabilities will be added, and they can be incorporated into an existing WellAware Care system at a nominal cost.





MASS·ALA
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