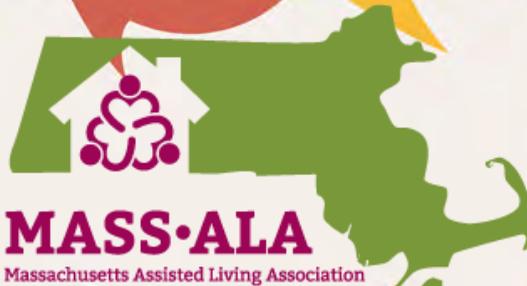


THE MASSACHUSETTS ASSISTED LIVING ASSOCIATION

BUSINESS PARTNER DIRECTORY 4th Edition



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Massachusetts Assisted Living Association

BUSINESS PARTNER DIRECTORY

EDUCATE. ENGAGE. ADVOCATE.

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Who is MASS-ALA?

The Massachusetts Assisted Living Association (Mass-ALA) is a not-for-profit association, dedicated to professionally operated assisted living residences in Massachusetts that provide housing and services for individuals with varied needs and income levels.

Mission Statement

To lead the assisted living industry in its service of seniors through advocacy, education, operational support, and enhanced growth opportunities.

About Us

Mass-ALA serves as the voice of assisted living in Massachusetts, providing information and education, and advocating on behalf of our members and the older adults they serve. Mass-ALA promotes a model of care which treats all residents with dignity, provides privacy and encourages independence and freedom of choice.

Dear Colleagues,

Mass-ALA is proud to partner with 78 local, national, and international businesses that provide crucial services, products, and solutions to assisted living residences in Massachusetts. The Association is excited to present the fourth edition of the Mass-ALA Business Partner Directory. The purpose of this directory is to introduce you to these valued Business Partner Members of our association and the services they offer. As a Mass-ALA Business Partner, these businesses show that they are dedicated and supportive of the assisted living industry. By maintaining an active membership, Business Partners add a level of credibility to their brands, receive important industry news, attend our events, and demonstrate their support of assisted living.

We understand that part of what it means to work in assisted living is that you are busy and always on the go. This directory is designed to be a go-to resource that contains quick facts and information that you may need to keep your community running smoothly and efficiently for your residents. Pipe burst? Tree through the roof? Need cleaning or food supplies, fitness, or rehabilitation experts? Want to build an addition? Seeking new ways to keep residents engaged, healthy, and happy? Are you seeking an infection control audit? We have Mass-ALA Business Partners who can assist you with all of these services and so much more. Please take a few minutes to review this directory and learn what our Business Partners can do for you. The directory is organized in alphabetical order, by company name. You can also search for a Mass-ALA Business Partner by name, business profession, or location at www.mass-ala.org. Remember to keep this directory at your workspace; you just never know when you are going to need their services. We are all partners, working together to provide dignity, choice, and an enhanced quality of life to assisted living residents.

Best Regards,

Brian Doherty, CAE

President and CEO

Massachusetts Assisted Living Association





Mass-ALA Board Members



Business Partners

Thank You Board Members!

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Retirement

Alexandra Schuster
President
Wingate Living

This guide includes all Mass-ALA Business Partners that offer a variety of professional services to assisted living residences.

We know that running and managing a residence is a hard job! Luckily, residences aren't in it alone. Mass-ALA's Business Partner Directory is your source for finding a vendor that fits your service needs. By making a commitment to Mass-ALA, Business Partners are showing that they are interested in working in the assisted living industry.

Mass-ALA Business Partner categories:

- Accountants
- Advertising/Publications
- Architects
- Commercial Equipment Representatives
- Computer Software
- Construction Management
- Consultants
- Contractors
- Cosmetology
- Dining and Environmental Services
- Emergency Call Systems
- Energy Efficiency
- Financial Services
- Fitness
- Food Services
- Gardening/Garden Workshops/
Horticultural Therapy
- Health Care Services
- Home Health Care/Nursing Services
- Hospice
- Infection Control
- Insurance
- Legal Services
- Market Research
- Medical-Health Care
- Pest Control
- Pharmacies
- PPE Supplies
- Property Management
- Referral and Placement Agency
- Rehabilitation Services
- Restoration
- Senior Move Managers
- Technology
- Telecommunications
- Training/Trainers
- UV Disinfection
- Wandering Profession



2Sisters Senior Living Advisors

Alyson Powers
info@2sisters-sla.com
PHONE 617-701-7007
288 Grove Street #386
Braintree, Massachusetts 02184

www.2sisters-sla.com

Senior lifestyle and care choices are more confusing to navigate than ever before. If you want a professional overview of senior living options and assistance finding solutions, 2SistersSenior Living Advisors is just what you need. Our services are designed to make this easier. You will benefit from our extensive experience and network of vetted professionals. Along with our well-established Assisted Living Referral Program and Nursing Home Advisory Service, we offer consultation services and professional referrals.

We are proud to offer the premier senior care referral and consulting service of Massachusetts.

The Right Senior Living Decision Is An Informed One.



4M Healthcare

David Maw
dmaw@4-m.com
PHONE 774-381-9498
2827 Clark Avenue
St. Louis, Missouri 63103

www.4-m.com

We clean more than 125 million square feet every day. If you have a cleaning or maintenance need at your facilities, chances are we've seen it and dealt with it before.

The more time spent having to manage your building, the less time spent running your business. That's a problem. 4M is your building solution. We provide janitorial, cleaning, disinfection and facility support services, allowing you to focus on your business, not your office or facility. On-site management, plus continuous tracking and reporting, means you get full-service support and around-the-clock responsiveness at your facility.

4M provides all the most essential cleaning & maintenance services for your facility. Our wide range of expertise allows us to fit solutions to your specific needs.

- Disinfection
- Healthcare Services
- Janitorial & Cleaning
- Consumable Supplies
- Exterior Cleaning
- Construction Clean-Up



Acton Pharmacy

Saad Dinno

ACTONpharmacy@yahoo.com

PHONE 978-263-3901 FAX 978-263-2305

563 Massachusetts Ave.

Acton, Massachusetts 01720

www.ACTONpharmacy.com

Acton Pharmacy is a local community pharmacy that is committed to providing the highest quality of care for each customer. Owned by brothers and pharmacists Saad and Raied Dinno, Acton Pharmacy offers prescriptions, compounded medications and other specialty items such as medical supplies, homeopathic remedies, and a full line of vitamins and vaccines.

Our pharmacists – some of whom have worked at the pharmacy for decades – are passionate about providing individualized care, including one-on-one counseling for prescriptions and health issues, and care coordination to ensure that prescriptions are authorized and expedited. We listen to and care about our patients' concerns and tailor all of our compounded medications to the needs of each individual. We also work very closely with physicians and other health care providers to determine the best possible therapy for our patients.



Air Duct Services and Restoration

Jack Evans

jack@airductservices.com

PHONE 800-974-2622 FAX 781-356-8493

100 Messina Drive, Suite U

Braintree, Massachusetts 02184

www.airductservices.com

We provide 24/7 Emergency Water/Flood & Fire cleanup & restoration; HVAC duct cleaning; Kitchen Grease Exhaust/Laundry Exhaust Cleaning; Fire/Smoke Damper Inspection, Cleaning & Repair; 3rd Party Duct Video Inspections & Infrared Camera Thermal Imaging, Your one-stop shop for all you HVAC and restoration needs.

Air Duct Services
& Restoration





Andrews Pharmacy

Michael Levy
 michael@andrewspharmacy.com
 PHONE 781-235-1001 FAX 781-239-0655
 324 Weston Road
 Wellesley, Massachusetts 02482
www.andrewspharmacy.com

Andrews is a full service, family-owned and operated pharmacy that has been servicing the community for over fifty years.

We have computerized patient profiles and accept all major insurance plans. Our specialty is providing medication compliance packaging to Assisted Living facilities and individuals with medication management needs. In addition to the prescription services, we offer a complete line of health, beauty aids, medical supplies, toys, gift items, greeting cards and sundries.

Visit our “Toy Stop” on our lower level where we carry a wide variety of toys, games, and art supplies for children of all ages.



The Architectural Team

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 PHONE 617-889-4402 FAX 617.884.4329
 50 Commandant’s Way at Admiral’s Hill
 Chelsea, Massachusetts 02150
www.architecturalteam.com

For more than 50 years, The Architectural Team, Inc. (TAT), has been recognized for its thought leadership and diverse portfolio in architecture, interior design and master planning. Creating lasting transformation in the communities it serves, the 95-person firm has earned more than 200 awards for design excellence across a broad range of building types and programs. These include new construction of large-scale urban mixed-use developments, multifamily, commercial, waterfront and hospitality developments, assisted and senior living facilities, and community centers. TAT is also proud of its national reputation in the areas of historic preservation, rehabilitation and adaptive reuse and the hundreds of projects that have transformed neighborhoods across the United States, artfully restoring and reimagining neglected buildings for new uses while simultaneously preserving history. Building on its established reputation as a trusted partner in design, The Architectural Team looks forward to another 50 years of design innovation, client service and creative collaboration.





Assisted Living Locators

Steve Carrier

stevec@assistedlivinglocators.com

PHONE 508-681-3016 FAX 508-681-3016

P.O. Box 762

North Scituate, Massachusetts 02060

www.assistedlivinglocators.com/semass

Deciding when, how and where to place a loved one in a senior living community can be overwhelming. Assisted Living Locators is here to guide families and to simplify the process, at no cost to the family.

We're committed helping find the right solution for now--and for the future. Our eldercare advisors are locally based, and will provide clients with the information and resources they need to truly understand their options.



AvanteUSA

Joe Barnes

jbarnes@avanteusa.com

PHONE 978-478-7430 FAX 832-703-1040

8 Industrial Way, Bldg. E, Ste. 10

Salem, New Hampshire 03079

www.avanteusa.com

AvanteUSA, Ltd. is a nationally licensed collection agency, whose legal department's focus is in servicing the Assisted Living industry throughout New England. We provide a complete and comprehensive collection and litigation program tailored to each ALR from first party services through our pre-collect program through third party collections and litigation. The legal department prides itself on litigation done efficiently and intelligently ensuring limited expenses and increased revenues through our pay for performance billing. Our experienced team services many communities throughout New England and beyond. We welcome the opportunity to discuss our suite of services and customize an approach that works for you.





Baby Boomer Movers

Frederick Brewer
fred@babyboommover.com
PHONE 617-645-1776
220 Edenfield Avenue
Watertown, Massachusetts 02472

www.babyboommover.com

At BBM, we understand how stressful moving can be. A senior move can be especially difficult both physically and emotionally, and often presents a sense of loss and uncertainty in taking that next step in life. Our goal is to ease the stress of your move, and ensure that the process is as smooth and comfortable as possible for all involved.



Back to Home Healthcare Services, LLC

Susan Williams
backtohomehealthcare@gmail.com
PHONE 508-455-0443 FAX 508-463-4066
214 N. Main Street, Unit 3
Attleboro, Massachusetts 02703

www.backtohomehealthcare.com

Back to Home Healthcare Services, LLC is dedicated to providing its clients with high-quality, client-centered, and cost-effective home care services that enable them to live dignified and independent lives in the comfort and safety of their own homes. Their individual requirements are carefully assessed, comprehended, and met by selecting qualified, trustworthy, and compassionate personnel.

Back to Home Healthcare Services, LLC achieves its mission and values by respecting and applying its core values, which include:

- Keeping our client's health, quality of life, and well-being central in designing and delivering services.
- Showing respect for all cultures, religions, ethnicities, sexual orientations, ages, genders, and disabilities.
- Treating and interacting with our clients with respect, dignity, compassion, empathy, honesty, and integrity while recognizing and maintaining the confidentiality of client information.
- Valuing, supporting, recognizing, and appreciating other employees as employees are the agency's greatest assets.
- Being courteous and competent to clients, families, co-professionals, and the community-at-large.
- Nurturing a work environment that encourages personal enjoyment and enhances job satisfaction and performance through recognition and reward.



BAYADA Senior Living Solutions

Yvonne Bridges
 ybridges@bayada.com
 PHONE 774-320-5849
 20 North Park Avenue
 Plymouth, Massachusetts 02360

www.bayada.com

Bayada Senior Living Solutions, a specialty practice within Bayada, is a leader in evidence based rehabilitation health care. We partner with senior living communities to implement outcome driven, customized care planning through a complete continuum to optimize resident vitality through one home health company. We offer Home Health, Outpatient, Fitness, and Assistive Care to assist your community. Our goal is to help you increase resident length of stay, address rising acuity needs and to ensure you are well positioned in the health care market place through sharing our transparent data analytics that we can share with referral sources. If you would like to learn more about how Bayada Senior Living Solutions can support your community, reach out today and schedule an overview of our unique proposal.

One Team Optimizing Resident Capacity, Resilience, and Experience



We Understand the Complex Challenges of Senior Living Communities



Discover how One Team can help with your biggest challenge
 Call today: 508-830-6990

BELFOR Property Restoration

Doug Van Heest
 doug.vanheest@us.belfor.com
 PHONE 774-249-4601
 138 Bartlett Street
 Marlborough, Massachusetts 01752

www.belfor.com

When disaster damages a property, it can be an overwhelming task to quickly get all the players in place. That's where BELFOR comes in.

One phone call day or night, puts the North American leader in property restoration into action to stabilize and assess your damage, work with the insurance company, and provide every restoration service you need.

To BELFOR, every disaster is personal.

No two disasters are alike, and a loss often extends beyond physical damage. That's why our professionals treat every job with urgency and care, working around the clock to return life to normal as soon as possible.

BELFOR — Restoring More Than Property





BluSky Restoration Contractors

Doug Jones
 Doug.Jones@goblusky.com
 PHONE 800.266.5677
 6 Commerce Way
 Carver, Massachusetts 02330
www.goBluSky.com

BluSky provides commercial, healthcare, industrial, governmental, residential, and multifamily restoration, renovation, environmental, and roofing services across the nation. With an emphasis on large projects, we don't build things; we restore and rebuild them. Our engaged employees bring experience and teamwork to anyone who owns or manages the property, provides property insurance, or manages property insurance claims.

BluSky was founded on the values of traditional craftsmen and family-owned businesses. We ensure our employees remain trained, educated, and current on industry technology and advances in operational efficiency, and all employees are empowered and expected to do the right thing. We value our differences and have fun while working hard. We come together as a team to create extraordinary synergy and can leverage experience and intelligence to create the best customer experience and project outcome possible. For more information about BluSky Restoration Contractors, please visit GoBluSky.com or call (800) 266-5677.



Bouvier Pharmacy & Home Medical Solutions

Brian Bouvier
 brian@bouvierpharmacy.com
 PHONE 508-485-0432 FAX 508-485-8777
 515 Lincoln Street
 Marlborough, Massachusetts 01752

www.bouvierpharmacy.com

With a reputation built on service since 1900, Bouvier Pharmacy & Home Medical Solutions, through our innovative Facility Services Program, assists facilities and their residents providing one stop for all their pharmacy packaging and medical equipment needs. From our full respiratory offering to diabetic shoes, chairs, beds and walkers, our knowledgeable and professional team can help.





Burgess Pest Management

David Flynn

davidf@burgesspest.com

PHONE 508-587-4309 FAX 508-588-7870

177 South Main Street

West Bridgewater, Massachusetts 02379

www.burgesspest.com

Since we got our start in this industry in 1929, eliminating pests in New England has become a science. With so many variables at play, such as insect biology and behavior, not to mention complicated laws and pesticide regulations, it is critical to rely on an experienced professional to guarantee pest elimination.

At Burgess Pest Management, we're in the business of solving problems. As a family-owned business, our reputation depends on delivering the results you deserve.

We're fast. We're effective. We're committed to Protecting Your Pad.



Care Dimensions

Lyn Skarmeas

lskarmeas@caresdimensions.org

PHONE 888-283-1722 FAX 978-774-4389

75 Sylvan Street Suite B-102

Danvers, Massachusetts 01923

www.CareDimensions.org

Care Dimensions, founded in 1978, provides hospice and palliative care to adults and children throughout all stages of advanced illness and offers support for their families and caregivers. Recognized nationally for innovation and quality, Care Dimensions is dedicated to helping patients and families through their end-of-life journey, so that patients can live each day as fully and comfortably as possible. Care Dimensions offers open access allowing for the continuation of certain medical treatments that provide improved symptom management and quality of life (IV antibiotics, TPN, palliative radiation and chemotherapy, etc), specialized clinical programs for patients with advanced dementia, cardiac and respiratory diseases, and services tailored to the needs of adults with developmental disabilities, veterans, and members of the LGBTQ+ community. We provide care for patients wherever they call "home" - private residences, assisted living and skilled nursing facilities, hospitals, group homes and veteran's facilities. Patients who need acute symptom management can be admitted to one of our inpatient hospice facilities --the 20-bed Kaplan Family Hospice House in Danvers and our 18-bed Care Dimensions Hospice House in Lincoln on the Watham line. Care Dimensions is a non-profit organization and is the largest provider of hospice and palliative care in Massachusetts, serving more than 100 communities in Eastern Massachusetts. Care Dimensions HomeMD program also provides primary care services at home in select North Shore communities for patients 65 and older who have difficulty leaving their home.





CAREtenders

Michael Guarnieri, DPT, MS
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PHONE 508-366 7031 FAX 508-366-7174
287 Turnpike Rd, Suite 285
Westborough, Massachusetts 01581

www.caretenders.com

We care for people, and people are far more than their medical conditions.

We are about Person Centered care. That means knowing the people we serve, understanding their needs, and tailoring healthcare to ensure the best journey possible.

Our Purpose — It's all about helping people.

Our Mission — We provide exceptional care and unparalleled service to patients and families who have placed their trust in us.

Our Vision — We will improve the quality of life in the United States by transforming the delivery of healthcare services.



CLA (CliftonLarsonAllen LLP)

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Quincy, Massachusetts 02169

www.CLAConnect.com

CLA exists to create opportunities for our clients, our people, and our communities through industry-focused wealth advisory, digital, audit, tax, consulting, and outsourcing services. With more than 7,500 people, 121 U.S. locations, and a global vision, we promise to know you and help you. For more information visit CLAconnect.com. CLA (CliftonLarsonAllen LLP) is an independent network member of CLA Global. See CLAglobal.com/disclaimer. Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor.





Cohn & Dussi, LLC

Lewis Cohn
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PHONE 781-494-0200 x211
68 Harrison Avenue, Ste. 502
Boston, Massachusetts 02111

www.cohnanddussi.com

Cohn & Dussi, LLC is a Boston-based law firm that specializes in the collections and recovery. Our value proposition goes beyond superior performance to include a national solution that supports alternative fee arrangements such as contingency fee and flat fees. We have specialized in this market for 25+ years and offer the following suite of services to clients in the assisted living community space:

- Pre-Legal Collections, Recovery & Workouts
- Litigation against debtors deemed suit-worthy.
- Probate Collections on estates of deceased customers
- Evictions of debtors unwilling to maintain a current account status
- Compliance & Defense Litigation

Clients that partner with Cohn & Dussi enjoy the following:

- A full end-to-end solution that includes traditional collections, litigation, probate and evictions.
- Centralized placements, remittances and
- contact for more control, productivity and efficiency.
- Consistent fee options ranging from contingency fees to flat fees to hourly.

Overall, our goal is help you reduce delinquency, increase recoveries, improve cashflow and minimize losses – all at a fair cost with an optimized netback.



The Congress Companies

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PHONE 978-535-6700 FAX 978-535-6701
168 Centre Street, 2nd Floor
Danvers, Massachusetts 01923

www.congresscompanies.com

The Congress Companies is a Construction Management Company specializing in the Senior Living and Healthcare market sectors throughout New England, New York, and New Jersey. Congress provides a full spectrum of construction services including Construction Management, Pre-Construction strategy, Design/Build Turnkey, Real Estate Development, and Building Commissioning.





Curtin HomeCare

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20 Park Plaza, Ste. 422
Boston, Massachusetts 02116

www.curtinhomecare.com

Curtin Home Care is Boston's premiere private home care agency. Our professional services are highly personalized and staffed by carefully selected and screened personnel.

We employ a wide range of medical staff including RNs, LPNs, CNAs, Caregivers and Therapists. All personnel are insured and bonded. In addition to Boston, we provide services to the surrounding communities.

Curtin Home Care was founded in 2009 with the intention of providing Boston adults the opportunity to receive specialized private care in the comfort of their homes. We provide a wide variety of services ranging from 24 hour RNs, to personal caregivers, respite care services, Alzheimer's and Dementia care, and post-hospital support. We also manage a range of therapist services including Physical Therapists and Occupational Therapists. Additionally, Curtin Home Care liaises with Hospice Services to ensure continuity of care with our clients.



Cutler Associates, Inc.

Garth Johnson
gjohnson@cutlerdb.com
PHONE 508-797-8155
43 Harvard Street
Worcester, Massachusetts 01609

www.cutlerdb.com

50+ years. 80+ projects. 5,100+ units/beds. At Cutler, Senior Living Construction is a dedicated company focus and a corporate division. We have teams committed to serving Senior Living clients, many of whom have been coming to us for years. Clients benefit from our integrated services of planning, architecture, and construction, as they get best-in-class facility design while also having real-time understanding of project cost. Owners and development teams work with Cutler as our early accurate estimates and detailed problem-solving approach help tee-up projects for success (especially complicated renovations). Once construction starts, on-time delivery, budget control, creative solutions to field issues, and strong close-out are hallmarks of Cutler projects.





David Fox Photography & Digital Transfer Services

David Fox
info@davidfoxphotography.com
OFFICE 617-734-6240 CELL 617-291-9884
125 Stedman Street
Brookline, Massachusetts 02446

www.davidfoxphotography.com
www.davidfoxdigitaltransfers.com

Our team of experienced professionals offers a full range of services to meet all of your professional and personal photo/video needs, we've got you covered! Business Photography and Videography services for headshots, corporate events, conferences, marketing, branding, public relations, and interior/exterior architectural commercial work. Personal photos for family portraits, weddings, bar/bat mitzvahs, and social events. We also preserve everyone's precious memories with our digital transfer and photo restoration service.



Design to Finish General Contracting, Inc.

Lisa A. Graham
lgraham@designtofinish.com
PHONE 860-749-2660 FAX 860-749-2661
5 Anngina Drive, Unit B
Enfield, Connecticut 06082
www.designtofinish.com

Design to Finish is a woman-owned, family-run company that has been in business for nearly twenty years. In our history we have seen first-hand that the difference between "acceptable" and "exceptional" can mean the difference between mediocre work that costs more later and the highest quality work delivered right the first time.

Healthcare facilities and assisted-living communities both present their own unique set of features and needs that set them apart from general construction projects. As a leader in this industry, we understand this and believe our key differentiators are helping create a new standard in the industry. Some of those are:

- Expertise Renovating Occupied Spaces
- High-level Planning Skills, Precision Execution and Attention to Detail to Meet Technical Demands of the Work
- Long Successful Track Record of Delivering Projects on Time and Within Budget
- Project Dust Control Procedures
- ITLSM (Interim Life Safety Measures) and Proper Shut-Down Procedures Always in Place – Safety is Top Priority
- Incredible Team of Knowledgeable and Dedicated Craftsmen and Trade Subcontractors

From the design phase to the finished space, we are the only resource you need to get your project delivered on-time and within budget. We take great pride in our work and are committed to being the best at what we do. Please let us know how we can be of help to you with your next project.





Eisenstein Flaherty and Associates

Patrick Flaherty

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PHONE 617-702-2644 FAX 617-702-2644

15 Richards Road, Suite 1

Plymouth, Massachusetts 02360

www.efseniorcare.com

We are senior living industry consultants, operators & innovators who believe in putting "Care" first in everything we do.

We work exclusively in Massachusetts with Assisted Living and other senior care facilities providing expert consulting services as well as managing and operating facilities.

As Assisted Living communities face increased expectations and scrutiny, especially around infection control and regulatory requirements, our EOE and DPH experience is invaluable in helping prevent and mitigate outbreaks and increase the capabilities of Community managers and staff.

By engaging with your staff, residents and families, we can assess your Community and make recommendations to improve culture, resident safety and satisfaction, and financial performance through active engagement and capacity building.

If you're looking to raise your Community to the next level, please reach out. We'd love to help.



EISENSTEIN FLAHERTY
SENIOR LIVING CONSULTANTS

ESL Distributing, LLC

Eric LaRoche

eric@esldistributing.com

PHONE 603-435-7521 FAX 603-435-7527

16 Main Street

Pittsfield, New Hampshire 03263

www.esldistributing.com

ESL Distributing LLC provides wireless Emergency call, Traditional Nurse Call, wandering resident security and surveillance systems to Senior Living communities Throughout New England. We take pride in providing reliable cost effective solutions to our customers. With over 50 years of combined experience, we are ready to assist our customers with a solution that fits their needs.

ESL Distributing LLC



Fallon Health / Summit ElderCare

Steven Boyce
steven.boyce@fchp.org
PHONE 508-368-9718 FAX 508-373-7704
10 Chestnut Street
Worcester, Massachusetts 01608

www.summiteldercare.org

Summit ElderCare provides all the care & services that someone needs to stay in their community, rather than moving to a nursing facility. Our PACE (Program of All-Inclusive Care for the Elderly) combines medical care, insurance and community-based support - in a single coordinated program personalized for each participant.



FOX Rehabilitation

Michele Domenici
michele.domenici@foxrehab.org
PHONE 877-407-3422 FAX 877-407-4329
7 Carnegie Plaza
Cherry Hill, New Jersey 08003

www.foxrehab.org

Simply put, FOX rehabilitates lives. Our clinicians provide clinically-excellent care to older adults in their home environment, believing in their strength and determination to achieve what once seemed impossible. Our tools are physical therapy, occupational therapy, physiology, speech language pathology, and the astonishing spirit of our patients.





GENETWORx

Chris Kennedy
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129 Lake Shore Road, Apt. 1
Boston, Massachusetts 02135

www.genetworx.com

GENETWORx recognizes that patients want to know more about their genetics and health in order to live healthier, more productive lives. Our scientists and researchers work tirelessly to advance Molecular Diagnostic Testing to help healthcare professionals diagnose and treat a broad range of conditions more quickly, safely and accurately.

GENETWORx Laboratory is a health management service company that specializes in bringing the benefits of genetic testing to the patient, via a network of our expert healthcare providers with extensive knowledge and experience in personalized medicine and pharmacogenomics. We are happy to work with all healthcare providers.

GENETWORx is certified according to the Clinical Laboratory Improvement Amendment (CLIA) for high complexity molecular testing and moderate complexity clinical testing. Achieving the CAP accreditation combined with the CLIA certification demonstrates GENETWORx's unwavering commitment to patient care.



Geriatric Medical

Brenda Demirjian
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PHONE 781-305-3144
28 Torrice Drive
Woburn, Massachusetts 01801

www.gerimed.com

Geriatric Medical is a local, low cost distributor of medical supplies, linens, paper products and much more. Serving the healthcare industry for over 75 years providing dependable delivery, exceptional service & support including Free online education and CE courses.



Golden Tenderheart, LLC

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Andover, Massachusetts 01810
www.goldentenderheart.com

Golden Tenderheart is an in-home service provider that assists individuals and families. We are dedicated to helping our clients lead dignified, independent lifestyles in the comfort and safety of their own homes by carefully assessing and fully understanding their needs and selectively placing trained personnel to meet these needs contact us today to learn more about our services.

Home Services:

- Light housework like ; vacuuming, dusting, and light laundry laundry
- Planning light meals
- Transporting clients to social activities and appointments.
- Running errands and shopping for clients or transporting clients to carry out these activities.
- Providing respite and palliative care.
- Serving as companions and participating in friendly socialization activities.
- Caring for small plants.

Personal Care:

- Assisting with grooming needs such as hair care, shaving, cleaning teeth and routine nail care. Supervising or assisting with tub baths, showers, sponge baths, and bed baths.
- Providing routine skin care such as applying lotion to dry skin.
- Assisting with mobilization activities including turning, transferring, exercising, and walking.
- Assisting with toilet and/or commode needs.
- Assisting with eating or feeding.
- Providing respite and palliative care



Greater Boston Long Term Care Pharmacy

David Bezarro
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OFFICE 617-325-0017 CELL 508-450-6498
FAX 617-327-7611
2150 Providence Hwy
Walpole, Massachusetts 02081

www.greaterbostonlongtermcare.com

Greater Boston Long Term Care is an independently owned, specialty pharmacy operating in a state-of-the-art facility and focused on providing personalized care and delivering the neighborhood pharmacy experience. We provide 24- hour service to community-based group homes and related organizations and providers and to memory care, residential, assisted living and rest home communities and residents, since 1988. We strive to provide the highest quality service to all our residents, priding ourselves on our exceptional customer service and our individualized service plans to meet the needs of each resident while adhering to the regulations and requirements of their communities. Our team approach is to work directly with your physicians, nurses and case managers to create and implement medication policies and procedures that are best suited to your residents. Highly-qualified account managers are assigned to each community to ensure that the highest quality of care and services are provided. We also utilize our own driving staff to insure on time, convenient and accurate deliveries.

Mission Statement: Greater Boston Long Term Care Pharmacy strives to be an organization that promotes diversity and inclusion, social and environmental responsibility, innovation by design and most importantly a trustworthy healthcare partner providing compassion and care to all we serve.





Home Care Alliance of Massachusetts

Tom Meyer
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PHONE 617-482-8830
75 Kneeland Street, Ste. 709
Boston, Massachusetts 02111
www.thinkhomecare.org

The Home Care Alliance of Massachusetts is a non-profit trade association that promotes home care, home health, and hospice agencies as integral parts of the health care delivery system. Founded in 1969, our mission is to “unite people and organizations to advance community health through care and services in the home.”

Use our Find an Agency search located at www.thinkhomecare.org/agencies to quickly find the agency that best meets your—or your clients’—needs.



Husch Blackwell

Robert Blaisdell
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One Beacon Street Suite 1320
Boston, Massachusetts 02108
www.huschblackwell.com

Built around what matters most to clients – their business.

Our industry teams collaborate across practice areas to deliver in-depth solutions to the most complex business challenges.

We bring together the best legal minds and reach beyond law to include experienced industry professionals. This approach gives our clients a greater perspective and ensures forward-thinking results.

At Husch Blackwell, we are committed to retaining, recruiting, developing and promoting talented attorneys and business professionals with diverse backgrounds and experiences. We take this work very seriously as an entire firm and have dedicated resources and a team of people to our Diversity, Equity & Inclusion program. Our mission is to integrate DE&I in every aspect of everything we do.

We are equally committed to our Pro Bono work. Husch Blackwell attorneys donate thousands of hours of free legal service annually, advancing access to justice and helping hundreds of nonprofit organizations. We aim to create a lasting impact in the communities where we live and work.





ICON

Nick Feyerchak
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www.goicon.com

VoiceFriend and the Caremerge engagement solutions have come together under the new brand Icon to offer the best all-in-one, fully integrated communication, and engagement software for organizations that support seniors. Built with ease of use in mind, Icon's HIPAA-compliant solution, equips you with the tools needed to communicate and engage with your entire community including residents, families, and staff efficiently and effectively.



J. Fish Fitness For Seniors

Joseph Fish
joe@jfishfitness.com
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234 Spring Street
Shrewsbury, Massachusetts 01545

www.jfishfitness.com

We are a Fitness Management company specializing in Group Exercise ,Evidence-Based Falls Prevention programs and DAILY LIVE ZOOM classes for Senior Living and Memory Care communities. We bring credentialed staff to your community to serve your residents and to help manage your fitness program.

- Our exercise programs are designed to be safe, non-intimidating, easy and fun.
- All of our exercises can be modified to either standing or seated positions.
- Participants work at their own pace and fitness level.

We provide the best staff in the business: We have the professional staff your community needs to run a customized and creative exercise program. Our instructors are all certified in Group Exercise and Evidence-Based Falls Prevention. They are mature and have experience working with older adults and special populations.

We are members of Mass-ALA, Mass. Falls Prevention Coalition, and the National Strength and Conditioning Association, (NSCA).





JSA Design

Sandra Hodge, IIDA
shodge@jsainc.com

PHONE 603-239-1287

273 Corporate Drive, Suite 100
Portsmouth, New Hampshire 03801

www.jsainc.com

Founded in 1980, JSA is a client-focused architecture firm recognized regionally and nationally for design excellence in senior living, healthcare, hospitality, education, mixed-use and interior design. We believe thoughtful, well-crafted design improves people's lives. JSA has extensive experience in designing and planning numerous senior living communities from Florida to Maine. We're good at what we do because we get to know our clients and their stakeholders; we want to know how they live, work and play. Collaboration is key to our success; our most successful projects are those in which we've built solid relationships with our clients. We give families and individuals pride of place, enabling them to pursue unique lifestyles within a diverse, mixed-use community. Our strong expertise in housing, hospitality, commercial, education, healthcare and interiors enables us to create vibrant communities, buildings and interiors that enhance residents' quality of life.



KARE

Cydney Grote
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PHONE 231-409-8384

1123 Yale Street
Houston, Texas 77008

www.doyoukare.com

KARE is the first labor marketplace dedicated solely to the Senior Housing and Post-Acute industry. KARE connects qualified caregivers and nurses with Senior Care Communities and Nursing Homes. The KARE app gives caregivers the flexibility to create a schedule that works for them, and it gives communities the ability to quickly fill open shifts and hire full time employees at no charge, delivering a revolutionary approach to solving staffing challenges.





Krokidas & Bluestein LLP

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Practice concentrated in the areas of health care and human services, nonprofit, administrative and corporate law. Representation of acute and non-acute hospitals, community health centers, nursing homes, community-based human service organizations, hospices, home health agencies, behavioral health providers, assisted living residences, senior living communities, special education schools and physicians.



Lawson & Weitzen LLP

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Scott Griggs — Chair of Long Term Care Defense Group

Scott specializes in defending the interests of skilled nursing and assisted living providers in professional liability litigation and employment and regulatory actions. Scott also handles landlord/tenant cases for Assisted Living Residences. He has established a record of success at trial, obtaining defense verdicts in several long term care and senior housing professional liability cases, and his team is adept at effectuating efficient results for landlords in evictions and tenant disputes. As former Vice President and General Counsel of Harborside Healthcare, a national provider of skilled nursing services, Vice President and Assistant General Counsel of The Berkshire Group, and Staff Counsel to The Fafard Companies, Scott brings a keen sense of economic efficiency to his practice. Scott believes that providing excellent legal representation involves a clear understanding of the facts and law in each case combined with straight forward advice about how to economically achieve the client's goals.





Lument

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The combined organization of legacy industry experts Hunt Real Estate Capital, Lancaster Pollard, and RED Capital Group, Lument delivers a comprehensive set of capital solutions customized for investors in multifamily, affordable housing, and seniors housing and healthcare real estate. Lument is a brand of ORIX Real Estate Capital Holdings, LLC.



MA Care Self-Insurance Group / Cove Risk Services

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Braintree, Massachusetts 02185

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The MA Care Self-Insurance Group provides WORKERS' COMPENSATION coverage for eligible nursing homes, retirement homes and assisted living facilities throughout Massachusetts. A Self-insurance group is an association of employers that join together for the common purpose of providing cost-effective, stable workers' compensation coverage. Cove Risk Services is the exclusive third party administrator for six self-insurance groups in MA and NH, inclusive of the MA Care Self-Insurance Group. As administrator for these groups, we provide workers' compensation benefits to more than 5,000 businesses, generating in excess of \$45,000,000 in premium. Cove Risk Services coordinates the following for the various members of our groups.

- Discounted premiums with a strong member dividend history,
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There are many different IT companies out there that you could choose to handle your account, but there's only one that won't see you as just an account. At Machado Consulting we prefer to think of our clients as partners, working together with the owners and employees to make that company the best it can be. Business owners have a lot on their plates. Leave the worrying about being up to date on the latest business technology and leveraging that technology up to us.



MeetCaregivers, Inc.

Michael Cohen
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320 Nevada Street, Suite 301
Newton, Massachusetts 02460

www.meetcaregivers.com

MeetCaregivers is an innovative marketplace for senior care. We intelligently match seniors with the perfect caregivers, services, products, & technology they need. Our products represent the best in senior care. We've carefully researched and vetted all providers and services to ensure that only the best are made available to our customers.





Menemsha Solutions

David Godfrey
dgodfrey@menemshasolutions.com

PHONE 310-363-3875

370 Libbey Industrial Parkway , Ste 600
Weymouth, Massachusetts 02189

www.menemshasolutions.com

Menemsha provides award-winning architecture and interior design, facility survey and assessment, and a full array of general contracting services. Established in 1992, Menemsha has delivered thousands of successful projects to both private and public sector clients throughout North America and internationally. Menemsha's reputation is built on innovation, technical excellence, and outstanding delivery.

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The Moody Street Group

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The Moody Street Group, LLC, a general agency of the companies of OneAmerica®, offers a variety of insurance and financial products and services to individuals, executives, professionals, and business owners. The Mission of the Moody Street Group, LLC, is to assist clients in reaching their personal and business goals and helping to secure their financial future with appropriate financial services based on their needs and values. Our associates are carefully trained and have backup and support, both locally and nationally, in each of our products and services.

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Morrison Mahoney LLP is a regional firm that is nationally recognized as a leader in the law in long term care litigation. From our representation of the nation's largest ALF providers to the smallest, local providers, our attorneys strive to partner with our clients and provide individual attention to solve our clients' legal issues in a cost effective manner. Our attorneys have been on the cutting edge of the law concerning long term care issues over the last 20 years, with proven results in the court room and numerous successes in making favorable law in the appellate courts in favor of our clients. In addition to our defense of malpractice claims, our attorneys have practical experience in all aspects of long-term care litigation, including:

- Crisis management and oversight of investigation into abuse and neglect of residents
- Reviewing and advising on resident admission contracts and arbitration programs
- Handling appeals of involuntary discharges and evictions of ALF residents;
- Defense of civil enforcement actions involving Medicare/Medicaid fraud
- Representation of administrators, nurses, and CNAs in licensing board matters
- Assistance in preparing plans of correction and requests for informal dispute resolution
- Petitioning for guardianship and/or conservatorship on behalf of the facility for residents in need of these services





Murtha Cullina, LLP

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One Century Tower/265 Church Street
New Haven, Connecticut 06510

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Murtha Cullina LLP's attorneys provide quality, value and client-centered service. Our Long-Term Care Practice Group has significant experience in meeting the needs of nursing home, assisted living and senior housing providers, home health and hospice agencies. The firm represents nearly 200 for-profit and not-for-profit nursing homes and a large number of assisted living providers in Connecticut and Massachusetts. We serve as general counsel to the Connecticut Association of Health Care Facilities (CAHCF), the major Connecticut nursing home association, and the Connecticut Assisted Living Association (CALA). This strong long-term care client base has allowed us to develop significant knowledge and in-depth attorney staffing to meet our long-term care clients' needs. Our interdisciplinary team approach provides our clients with attorneys experienced in all types of legal issues affecting long-term care providers. This range and depth of experience assures quality legal services specifically designed to meet the needs of providers. Our attorneys advise and represent providers regarding all aspects of long-term care, including: Regulatory and risk management Acquisitions and sales Commercial and tax-exempt financing Licensing HIPAA and corporate compliance Medicare and Medicaid Audits/Reimbursement Collections and evictions Work-outs and restructuring Litigation/Labor and employment/ OSHA/Immigration The firm also advises not-for-profit providers regarding corporate governance and tax-exempt status.



National Development

Ted Tye
ttye@natdev.com

PHONE 617-527-9800 FAX 617-965-7361

2310 Washington Street
Newton Lower Falls, Massachusetts 02462

www.natdev.com

Since 1983, National Development has developed over 28 million square feet in over 45 communities throughout the region. In addition, the firm manages over 9 million square feet of assets and over 2,400 apartment units.

Whether it's an early "back of the envelope" financial analysis or a first look at an existing conditions plan, we don't approach real estate with preconceived notions. Our team prides itself on creating innovative, outstanding projects.





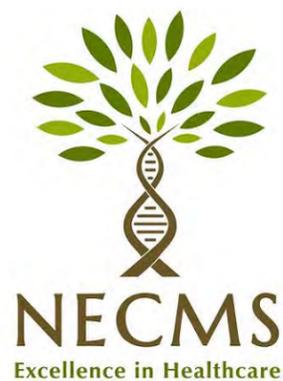
New England Community Medical Services

Bethany Vrouhas
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47 High Street, Suite 101
North Andover, Massachusetts 01845

www.necms.healthcare

New England Community Medical Services is a collaborative practice of Physicians and Nurse Practitioners that provides medical care to patients in a variety of settings: Assisted Living, Sub-Acute and Long Term Care facilities. NECMS was founded in 2009 and is managed by three physician partners.

- Our individualized medical care is brought to patients in a wide region: from the Merrimack Valley to the greater Boston area.
- Our twelve physicians have more than 25 years experience each in caring for adults of all ages. Our practice includes specialists who represent the top in their fields.
- We also have more than 30 highly experienced Nurse Practitioners who work closely in collaboration with our Physicians to bring continuity of care to each of our patients wherever they reside.
- NECMS provides comprehensive care that includes weekday visits and weekend rounding. Calls are answered 24 hours a day, seven days a week.



Oasis Senior Advisors Northwest Boston

Patricia Jacotin
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PHONE 781-205-9455
94 Spring Street
Lexington, Massachusetts 02421

www.oasissenioradvisors.com/nw-boston

When you or your loved one begins searching for living arrangements suited to your care needs, the process can quickly become intimidating. Oasis Senior Advisors offers free, community-based referral senior housing assistance to aid in finding a place just right for you or your loved one. Using our knowledge of local communities, we work with you and your family to help match you with the senior living options that suit your needs and preferences. Our personal one-on-one approach allows us to advise seniors and their families with compassion and informed data based on lifestyle, location, finances, health conditions, and more.





Ocean Spray Cranberries, Inc.

Kim McIntyre
kmcintyre@oceanspray.com
PHONE 774-419-2536
3 Brocester Court
Phoenix, Maryland 21131

www.oceanspray.com/Health

Cranberries are one of Mother Nature’s Superfruits! With powerful nutrients and well-documented health benefits, the cranberry can play an important role in a balanced diet and healthy lifestyle. The healthfulness of the cranberry begins at the farm. Here, at Ocean Spray, we have more than 700 cranberry farmers pouring their hearts into growing the fruit every day.

Why are cranberries good for you? Small, but mighty, this Superfruit promotes many unique health benefits from the inside out. Among the more well-known benefits are the anti-bacterial properties that help prevent certain bacteria from sticking within the body and causing urinary tract infections. The cranberry is also naturally low in sugar and packed with antioxidant polyphenols. In addition, the cranberry contains essential vitamins, minerals, dietary fiber and more!

Ocean Spray® offers a wide variety of foods and beverages that can help add cranberry benefits to people’s diets.



Onsite Dental Care / Onsite Hearing Care

Fran Maxner
fmaxner@onsitedentalcare.net
PHONE 508-414-3181 FAX 781-846-7789
120 Water Street Ste 405
North Andover, Massachusetts 01845

www.OnsiteDentalCare.net

Provide Full Service Dental Care to residents of Assisted Living Communities.

Our team of healthcare professionals bring the very best dental care directly to assisted living communities in New England. Our focus is to provide compassionate dental care for health and wellbeing.

We use state-of-the-art mobile dental equipment and technology to provide full-service care to residents in assisted living communities.

We focus on what’s most important to the residents and their caregivers: convenient and high quality dental care that’s compassionate...for both health and wellbeing.

Our mission is to care, respect and advocate for the residents in assisted living communities we serve.





Pelmeds Community Pharmacy

Bhuren Patel
bpatel@pelmeds.com
PHONE 781-966-2700 FAX 781-890-0234
196 Bear Hill Road
Waltham, Massachusetts 02492

www.pelmeds.com

PelMeds™ has been in operation as an independently owned pharmacy for the past 75 years. We are now located in Waltham, Massachusetts.

We are a closed-door full-service pharmacy that specializes in medication management services, compounding (human & vet), specialty products, specialized packaging, and delivery service.

Our customers range from residential schools, group homes, palliative care/hospice, assisted living residents, individual patients, and pet owners/veterinarians.



Prescott Pharmacy

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Prescott Pharmacy LTC
"Pharmacy Solutions for the Long Term"



ProCare LTC Pharmacy

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www.ProCareLTC.com

Procare LTC was formed in 2007 by former nationally owned long term care pharmacy leaders that realized the need to go back to the more personalized, customer service fundamentals of quality care.

Procare LTC was founded on a basic premise: to provide the highest level of customer service possible while delivering the best economic value to the facilities and residents we serve. This is achieved through the use of highly qualified and trained staff at every level of our organization. Collectively, we understand the importance of positive clinical outcomes combined with reduced costs for the beneficiaries of our services. Exceeding your expectations is what we are all about.



Radius Executive IT Solutions

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www.RadiusITS.com

Radius Executive IT Solutions provides a full range of IT services, including but not limited to Managed Service Provider, IT Consulting, and ePHI & HIPAA Compliance.

Your business depends on security and technology. We are ready to combat any situation that arises, whether it's preventing a nasty piece of malware, ransomware, or a sneaky phishing scam from infecting your network or resolving a critical hardware failure to reduce down time with your staff. We are available remotely and onsite to get your system back up and running.

Our managed service agreements are customized to fit your particular budget and organizational needs.





Rehabilitation Associates Inc.

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NHThisse@rehabma.net
PHONE 781-762-0703 FAX 781-762-2099
80 Access Road
Norwood, Massachusetts 02062

www.rehabassociates.com

Rehabilitation Associates is a small family owned business that has been helping seniors for over 45 years. Founded in 1966 Rehabilitation Associates owns and manages nine small, home-like rehabilitation & skilled nursing centers, as well as an outpatient rehabilitation center.

All of our facilities are located within Eastern Massachusetts.

We are unique to the health-care industry in that all of our facilities are small and home-like, with each accommodating between 31 to 53 residents. The benefit of this is simple... the fewer patients there are to care for means there will be more time for caregivers to be focused on you or your loved one. This allows our care-givers to become better acquainted with your strengths and needs for a speedy recovery.



Resident Salon Services

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PHONE 781-848-1515 FAX 781-848-6661
1382 Pleasant St
Weymouth, Massachusetts 02189

www.ressalon.com

Resident Salon Services is a national operator of salons and spas within senior communities providing exceptional salon and spa experiences for our residents.

Resident Salon Services provides on-site salon services to retirement communities, assisted living facilities, long term care centers, and nursing homes. Services include salon and spa set-up, management, and staffing, as well as special events for residents, staff, and prospective residents.

Resident Salon Services can assist in the creation of custom-made programs to the specific needs of your community. Whether you want to market to potential residents, show appreciation for employees, or have a special resident event, we will work with you to create a program that satisfies your needs.





Sallop Insurance Agency

Elizabeth Finn-Elder, CPCU
efinnelder@sallop.com

PHONE 617-488-6613 FAX 617-488-6601

25 New Chardon Street
Boston, Massachusetts 02114

www.sallop.com

Insurance Placement and Risk Management Services to the Healthcare Industry for over 50 years. Since the earliest days of Mass ALA's work in Massachusetts, Sallop Insurance has been a trusted advisor to the organization and its membership. Sallop is an experienced insurance brokerage and risk management provider specializing in the Aging Services and other healthcare industries including life sciences and medical devices. From large multi-location operators to small single residences, for profit and non-profit alike, Sallop Insurance can assist you and your organization with its comprehensive property and casualty insurance needs. We welcome the opportunity to speak with you and would be happy to provide references of our work with your fellow MA operators.



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Select Rehabilitation

Bryan Lambert
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PHONE 508-981-9978

2600 Compass Road
Glenview, Illinois 60026

www.selectrehab.com

Select Rehabilitation provides comprehensive physical, occupational and speech therapy services to patients in hundreds of sites across the country, and also partners with clients to provide expertise in regulatory and reimbursement issues. Emphasis is placed on patient-focused, outcome-driven services allowing patients to successfully transition and remain in their discharge environment.





Senior Living Advocates

Brian Pillo
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PHONE 800-752-3265
P.O. Box 363
Marblehead, Massachusetts 01945

www.seniorlivingadvocates.com

Senior Living Advocates is an independent organization providing advocacy, support, expert advice, and assistance in navigating a complicated healthcare system for seniors and their families. Our personalized approach is most needed when seniors are facing chronic healthcare issues that require sensitive coordination of services, follow-up, and ongoing monitoring. Our interdisciplinary team provides a gamut of services from nurse case management, Alzheimer's and Dementia consultation, home safety and medication assessment, consultation and placement services, crisis management, support at medical appointments, personal care services, transitional support from a hospitalization, to ongoing monitoring and appropriateness of an individualized care plan. Senior Living Advocates additionally offers inservice education services for healthcare organizations who seek to meet the training requirements of state regulations.



Serlin Haley LLP

Pierce Haley
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PHONE 617-778-1200
51 Franklin Street
Boston, Massachusetts 02110

www.serlinhaley.com

Serlin Haley provides a full spectrum of lobbying services across all 50 states, including: political capital analysis, strategy development and plan implementation, on-the-ground advocacy, policy monitoring, coalition building, trend analysis and reporting, regulatory compliance, and lobbyist registration and reporting.

We lobby hard on our clients' behalf to achieve their goals. With our guidance, these organizations are able to make the most of the current political and regulatory landscape, as well as to mitigate any damage and, where possible, to turn setbacks into new opportunities.

We guide our clients through all registration and reporting requirements, thus safeguarding them against any fines and penalties incurred by advocating before legislatures and other agencies.





Siemens Healthcare Infrastructure Services

Michael Walsh
michael-walsh@siemens.com
PHONE 339-206-7676
150 Royall Street, Ste. 201
Canton, Massachusetts 02021

www.siemens.com

Protecting what matters most to your organization – people, property, and business continuity. Fire and life safety systems that are properly maintained and serviced per standards will help you achieve this goal and minimize your risks. Fire & life safety typically represents 5-7% of a facility department’s budget, but it can take 15-20% of their time to manage a compliant program. Partnering with Siemens a service partner who is knowledgeable and delivers services per standards and requirements specific to your building, business, and jurisdiction. The benefits of Siemens Comprehensive Fire & Life Safety Services • Provides single point of contact • Applies expertise on applicable codes and standards, ensuring compliance • Streamlines coordination of service scheduling and procurement • 24x7 customer service portal enables efficient management of service



Strategic Care Solutions

Tiffany Freeman
tfreeman@strategiccares.com
PHONE 781-246-3318 x2027 FAX 781-213-9098
92 Montvale Avenue, Suite 2300
Stoneham, Massachusetts 02180

www.StrategicCareS.com

Since its inception in October, 2014, Strategic Care Solutions, LLC has been providing assistance to nursing facility providers in obtaining payment under Bulletin 94, the lawsuit brought by Janine Boudreau Healthcare Consulting (JBHC), Inc. The company has arranged for \$12-million in reimbursement for over 200 providers since subcontracting with JBHC, and has been submitting 550 claims per week. As the first phase of submissions for Bulletin 94 claims comes to a close, Strategic Care will begin focusing on other services for nursing facility providers, assisted living, transitional care units and other senior care entities.

The effort involved in submitting the Bulletin 94 claims allowed SCS to cultivate relationships and gain understanding of the nursing facility provider community that is unparalleled; as a result the company will use that information to provide nursing facilities with practical ways to maximize revenues, and minimize receivables and expenses. Other financial services, such as financial management, regulatory guidance, strategic planning and consulting services, will also be offered.





Synchrony Health Services

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Louisville, Kentucky 40299

www.synchronyhs.com

At Synchrony Health Services, we offer collaborative clinical solutions for multiple aspects of senior housing and long-term care including pharmacy, rehabilitation, and lab. United by our culture of service, we believe in blending compassion with clinical expertise, to the benefit of our partners, our employees, and most importantly, the people we serve.

ILs, ALFs, MCs and CCRCs can take advantage of Synchrony Moves: our dedicated outpatient clinic program for improved wellness, census, reduced move outs, reduced falls and sales differentiation.



SYNERGY Home Care of Greater Boston

Marcy Leiman
marcyleiman@synergyhomecare.com
PHONE 781-762-1114 FAX 781-762-1150
257 Washington Street, #2
Westwood, Massachusetts 20920

www.synergyhomecare.com/greaterboston

Life is in constant motion. And a moving life is a full one. However, sometimes things can take a turn that slows us down or even stops us in our tracks. That's where SYNERGY HomeCare comes in. To care for your basic needs and keep you moving effortlessly forward, so you can focus on what moves you and get the most out of every day.

In 1999, we introduced SYNERGY HomeCare for one purpose: to bring wholehearted, life-energizing care to as many people as possible – on their own terms, in their own homes, no matter their situations. Therefore, ever since, we've been creating new and innovative ways to serve people, from the elderly to new mothers and everyone in between. We're here to care with whole hearts and open arms, to keep life moving forward in the best ways possible.





Therapy Gardens

David Wheeler
info@therapygardens.com
PHONE 508-944-1370
19 Waldo Street
Brockton, Massachusetts 02301

www.therapygardens.com

Gardening reduces stress, increases happiness, and is a great way to stay mentally and physically active.

This is why we primarily work with activities/recreation directors and PT/OT professionals to support therapeutic gardening in their communities.

We also partner with senior centers and agencies to provide high-quality, interactive programming that promotes gardening, cooking, and related activities as part of a healthy lifestyle.

Our products and services include:

- Garden clubs
- Workshops and activities
- Indoor and outdoor community garden beds
- Spice and seasoning mixes



Town of Needham Council on Aging

LaTanya Steele
lsteel@needhamma.gov
PHONE 781-455-7555 x208
300 Hillside Avenue
Needham, Massachusetts 02494

www.needhamMA.gov

As a town department the Needham Council on Aging is charged with serving Needham's 60 plus population and their families, by addressing diverse aspects of aging service interests, concerns and needs. The functions of the department are not confined by walls. We fulfill our mission as a true community partner by delivering programs and services in a variety of places, and wherever it is needed throughout the town. The Council on Aging also offers a variety of programs and services five days a week at the nationally accredited the Center At The Heights.





Traditions Home Health Services, LLC

Ann Breitner
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 PHONE 617-315-4433 FAX 617-299-3355
 1 New Boston Drive, Suite 7
 Canton, Massachusetts 02021
www.traditionshhs.com

Traditions Home Health Services is the premier home care company serving the greater Boston area, Eastern Massachusetts and Cape Cod that focuses on your loved one's joy and bringing meaning and purpose to their life. We bring personalized, compassionate and safe care to seniors of all backgrounds in the comfort of their own homes, assisted living facilities and nursing homes. We offer several unique specialized programs.

Our Alzheimer's and Dementia Care programs offer individualized care for those for whom staying in their home is a priority. From brain flexing to physical activity to in-home massage, we make sure their bodies, minds and feelings are cared for.

Hospice Care: Our specially trained caregivers offer compassion and sensitivity to families dealing with end of life needs. We have extensive experience with pain and medication management, providing comfort and help to families as well as the patient.

We consistently go above and beyond for all of your family and your loved one. Our personalized concierge services bring your community—your life—to you.



Triad Advertising Corp. / Red Ball Promotions

Joe Emerson
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 PHONE 781-828-9290 FAX 781-828-9419
 1017 Turnpike Street, Ste. 32
 Canton, Massachusetts 02021
www.triadadvertising.com

What started 20+ years ago with 3 people in one room is now an agency group 3 companies strong, all working together to help our clients think success. Our three companies include Triad Advertising, 5HD, our digital agency, and Red Ball Promotions—our clients' source for anything and everything you can brand. One call to Triad's account service team, and you'll have the resources of all 3 companies at your service to grow your brand. It's that simple. You'll never find a harder working, more caring group. We're in this together. Your success is our success.

At Triad, we've spent the past 20 years discovering what motivates patients, residents, guests, and students. Really, what motivates us all – since we're all patients, residents, guests, and students throughout our lives. Sure, we know media. We set brands apart. But most of all, we know people.

With business-first creativity, we bring strategy, branding, and advertising together to help our clients think success. How? Through the emotional connections that compel us all to choose a place to stay, a place to live, or a place to better ourselves.





Vantage Healthcare

Chris Wasel
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PHONE 781-424-9195 FAX 781-867-2040
45 Dan Road
Canton, Massachusetts 02021

www.myvantagehcs.com

Vantage Healthcare is your full-service medical practice bringing the doctor’s office to you. We have doctors, physician assistants, and nurse practitioners on staff.

You’ll be treated in the comfort of your own residence, assisted living or memory care facility for any problems, conditions, and/or injuries for which you would normally go to a primary-care physician. We also offer an online patient portal to keep patients and healthcare proxy up to date on medications, conditions, and upcoming appointments.

We will manage the medical care for home bound individuals with chronic conditions such as Diabetes, Parkinson’s, Alzheimer’s, Strokes, & COPD.

We can also provide medical care for minor emergencies, such as, flu, cough & colds, nausea, sprains, and falls.



The Washington Trust Company

James Hagerty
jmhagerty@washtrust.com
PHONE 401-348-1288 FAX 401-348-1326
23 Broad Street
Westerly, Rhode Island 02891

www.washtrust.com

We take pride in helping our customers reach their financial goals and serving our local communities.

Founded in 1800, Washington Trust is the oldest community bank in the nation, the largest state-chartered bank headquartered in Rhode Island, and one of the Northeast’s premier financial services companies. Washington Trust offers a comprehensive range of financial services, including commercial banking, mortgage banking, personal banking, and wealth management and trust services through our offices located in Rhode Island, Connecticut, and Massachusetts. In 2019, Washington Trust was named as one of the Best Banks To Work For by American Banker® and one of Providence Business News’ Best Places To Work for the 9th consecutive year. In 2020, Washington Trust was named as the best and only Rhode Island bank on Forbes magazine’s list of Best-In-State Banks.





WellAware Care

Ryan McEniff
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410 Great Road
Littleton, Massachusetts 01460

www.wellawarecare.com

Our experience was the inspiration for WellAware Care. When we were caregivers for our parents we said “There must be a better way”. We tapped into our 30+ years of technology and service experience to develop solutions to help others facing the same caregiving challenges with our proprietary, automated technology.

Our mission is to help seniors age in place and make transitions when it is best for their health, safety and quality of life. We are changing the way seniors receive 24-hour home and residential care. Our non-invasive solutions help caregivers stay connected while ensuring the safety, independence and dignity your elders deserve.



Winbrook

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Billerica, Massachusetts 01821

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Our Services include:

- Single Source Brand Management Solutions
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Promotional Products:

Promotional products are a great way to create internal brand awareness and pride, as well as creating visibility with clients and in the community. Winbrook brings a creative team with dedicated account resources and detailed project management capabilities. We use a superior promotional products sourcing platform with an on-line customer facing search engine. Customized kitting, packaging and fulfillment capabilities are in-house services.

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We leverage our proven people, processes and technologies to streamline your business. From advertising promotional products to marketing fulfillment, print management to signage fabrication and install, Winbrook can help you do more with less to do business better.



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You are an integral part of Mass-ALA's membership and your contribution to the assisted living industry is unparalleled.

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If you are interested in becoming a Mass-ALA Business Partner, or are interested in another level of membership, please contact us at, MassALA@mass-ala.org, or by calling 781.622.5999 x100.



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Then your job will be LIVE and viewed by anyone who visits our Career Center!



MASS·ALA

Massachusetts Assisted Living Association



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